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Homework #4 Split Selection Bias [Adobe PDF] ... Record the worth or logworth and the number of branches for each of the ... Complete the following table: Worth. Logworth. (Branches ... more hits from: http://www.cba.ua.edu/~mhardin/SASCourselinks/Spring2004/Homework4%20St597.pdf - 56 KB

Hearing Archives: Committee on Ways & Means:: U.S. House of Representatives:

... 4th place. S Logworth and Miss Julie Dunn ... more hits from: http://www.mangc.co.uk/results1b.htm - 168 KB

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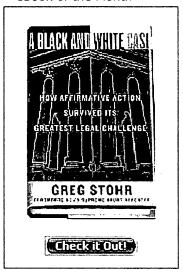
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Set Items Description
S1 2 (LOGWORTH? OR LOG()WORTH) AND (OLAP OR ANALYTICAL()PROCESS?

OR SPLITTING(3N)DATA)
File 340:CLAIMS(R)/US Patent 1950-04/Dec 14

(c) 2004 IFI/CLAIMS(R)
File 654:US Pat.Full. 1976-2004/Dec 14

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1/3,K/1 (Item 1 from file: 340)
DIALOG(R)File 340:CLAIMS(R)/US Patent
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10155940 2002-0099581

E/COMPUTER-IMPLEMENTED DIMENSION ENGINE

Inventors: Chapman Tonya Kelsey (US); Chu Chengwen Robert (US); Tideman

Susan Christine (US)

Assignee: Unassigned Or Assigned To Individual

Assignee Code: 68000

Priority Applic:

Abstract: ...decision tree processing module determines a subset of the dimension variables to split the input data. The splitting of the dimension variables predicts the target variable. A multi-dimension viewer generates a report...

Exemplary Claim: ...module connected to the data store that determines a subset of the dimension variables for **splitting** the input **data**, wherein the **splitting** by the dimension variable subset predicts the target variable; and a multi-dimension viewer that...

Non-exemplary Claims: ...6. The apparatus of claim 5 wherein the statistic measure is a logworth statistic measure...variables and at least one target variable; determining a subset of the dimension variables for splitting the input data, wherein the splitting using the dimension variable subset predicts the target variable; and generating a report using the...

...39. The method of claim 38 wherein the statistic measure is a logworth statistic measure...stored input data; after receiving the request, determining a subset of the dimension variables for splitting the input data, wherein the splitting using the dimension variable subset predicts the target variable; displaying the determined dimension variables subset...

1/3,K/2 (Item 1 from file: 654)

DIALOG(R)File 654:US Pat.Full.

(c) Format only 2004 The Dialog Corp. All rts. reserv.

0005044888 \*\*IMAGE Available
Derwent Accession: 2002-656219

Computer-implemented dimension engine

Inventor: Chengwen Chu, INV Susan Tideman, INV Tonya Chapman, INV

Correspondence Address: Jones, Day, Reavis & Pogue North Point, 901 Lakeside Avenue, Cleveland, OH, 44114, US

 Publication
 Application
 Filing

 Number
 Kind
 Date
 Number
 Date

 Main Patent
 US 20020099581
 A1 20020725
 US 2001766789
 20010122

Fulltext Word Count: 15497

# Abstract:

...decision tree processing module determines a subset of the dimension variables to split the input data. The splitting of the dimension variables predicts the target variable. A multi-dimension viewer generates a report...

# Summary of the Invention:

...of transactional data that are generally stored in a data warehouse or an On-Line **Analytical Processing** (OPAL) system. This transactional data contains information on the outcomes of enterprise operations. For example...

#### Description of the Drawings:

...FIG. 3 is a graphical user interface that depicts the recommended dimensions and their associated  ${\bf logworths}$ , as displayed before the run ...FIG. 11 is a graphical user interface that depicts the recommended dimensions and their associated  ${\bf logworths}$ , as displayed after the run

#### Description of the Invention:

...preselected target(s). The results are displayed to the user 56 through an On-Line Analytical Processing (OPAL) viewer 54...format. An OPAL viewer 54 displays the OPAL cubes 50 to the user 56. An OLAP cubes index 52 is provided in the model repository 40 so that the user 56 may more easily determine which dimensions and other data are used within an OLAP cube...details of the decision tree algorithm to view automatically the determined data groupings with the OLAP viewer 54. The marketing analyst is now able to examine data that may contain hundreds...FIG. 3 is a graphical user interface depicting the recommended variables 82 and their associated logworths 84 in window 80. The logworth of a recommended variable is a measure of the strength of the corresponding rule generated by the decision tree processing module. For a categorical target variable, logworth is defined as logworth =-log(p-value from the chi-square test). For an interval target variable, logworth is defined as logworth =-log(p-value from the F test). "Good" splitting variables are ones that have large values of logworth . By viewing window 80, the user can determine if each recommended variable's logworth has enough strength desired by the enterprise to be used as a dimension variable for... ... Number of Recommended Dimensions" field in FIG. 2) if each recommended variable had a significant logworth . If the user selects a recommended variable and activates the "Modify Rule" button 86, then ...

...method for a particular recommended variable, as shown in FIG. 4 and FIG. 5, the logworth for that variable is updated accordingly... 0050]FIG. 7 is a graphical user interface of the OLAP tables window 120. The present invention creates a OLAP cubes data store and the user may choose to create one or more sub-tables from the OLAP cubes data store of the following types...mailing that did not result in a purchase). The variables that represent the user-selected OLAP dimensions are "Statecode" 132 and "Gender" 134. The top horizontal header 132 identifies the code...0067]FIG. 11 is a graphical user interface of the recommended variables and their associated logworths . This window 170 is identical to the one in FIG. 3 and is accessed by... FIG. 14 is one of the graphical user interfaces 200 of the data in the OLAP cube data store, displayed as a multidimensional bar chart. The recommended dimension variable with the largest logworth is automatically selected as the horizontal axis variable. The recommended variable with the second largest logworth is automatically selected as the forward axis variable. The user may change the horizontal and...does make such a selection, then block 226 creates and displays a table containing the logworth of each recommended variable (as displayed in FIG. 3). The table includes each recommended variable 82 along with that recommended variable's associated logworth 84 in addition to the name of the corresponding input variable...overridden, user-defined, split value. Block 234 uses the new split value to update the logworth of the corresponding recommended variable (as shown in FIG. 3) by using the method...a table (FIG. 11) containing each recommended variable along with that recommended variable's associated logworth in addition to the corresponding input variable name. Block 266 obtains the logworth for each recommended variable from the ... model directly from the model repository, the results from the model are displayed by an OLAP viewer ... For example in an alternate embodiment, the users declare variables that are traditionally used as OLAP dimensions (within their input data set) as **OLAP** dimension variables. These variables are marked to notify the analyst of their role as **OLAP** dimension variables. The analyst can choose to use these traditional **OLAP** dimensions in the MDDB, along with the recommended variables from the competing initial split method...

- ...model repository model (provided the same variables exist in the data they are analyzing) as **OLAP** dimension variables in their current model. This is helpful, for example, if from month-to...
- ...recommended variables for that model, the user could select last month's recommended variables as **OLAP** dimension variables for their input data set for the current month's model. The user...found by the decision tree algorithm. The present invention measures this relation based upon the logworth of each split (which can be user-defined or decision tree algorithm defined), or based...

# Exemplary or Independent Claim(s):

- ...module connected to the data store that determines a subset of the dimension variables for **splitting** the input **data**, wherein the **splitting** by the dimension variable subset predicts the target variable; and a multi-dimension viewer that...
- ...variables and at least one target variable; determining a subset of the dimension variables for splitting the input data, wherein the splitting using the dimension variable subset predicts the target variable; and generating a report using the...stored input data; after receiving the request, determining a subset of the dimension variables for splitting the input data, wherein the splitting using the dimension variable subset predicts the target variable; displaying the determined dimension variables subset...

#### Non-exemplary or Dependent Claim(s):

...6. The apparatus of claim 5 wherein the statistic measure is a logworth statistic measure...39. The method of claim 38 wherein the statistic measure is a logworth statistic measure...



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1. SAS Institute Hungary

... Leíró statisztika (egy- és kétváltozós statisztika és ábrák, **logworth**-re ép változószelekció, interaktív ábrák,...). ... http://www.sas.com/offices/europe/hungary/egyetem/dio2004.html

- 2. <a href="http://www.finda-name.com/l/logworth.html">http://www.finda-name.com/l/logworth.html</a>
- Scandinavia House Group Party pictures at Óceán
   You are here > Home > Party pictures at Óceán Krisztina Horner, Éva Fodor a Logworth the management at Óceán bar & grill. ...
   http://www.oceanbargrill.com/script/site/page.asp?artid=77&Cat\_ID=8
- 4. News & Star

... 2st 1 I. Caradus 2 Tony Brocklebank 3 A. Caradus All Weights 1 A. Bentha Hodgson 3 Thomas Brocklebank Cockermouth Show Under 12 Years 1 J. **Log** http://www.newsandstar.co.uk/sport/viewarticle.aspx?id=26158

- 5. Manchester Golf Club Members Results
  ... 4th place. S **Logworth** and Miss Julie Dunn ...
  http://www.mangc.co.uk/results1b.htm
- 6. This is Oxfordshire | CommuniGate | Guestbook for Longworth ...
  ... Jacques. Name: Tim Jones Comment: Although not born in Logworth, I m the grand old age of 4 days, from Liverpool. I ...
  http://www.communigate.co.uk/oxford/guestbook/guestbook.phtml?action=v
- 7. SAS Enterprise Miner 5.1

... Ordered Chi-square plot with option for binning continuous inputs into n bi Coefficient of variation plot. • Variable selection by **logworth**. ... http://www.sas.com/technologies/analytics/datamining/miner/factsheet.pdf

8. <u>?????-???-1990?6?</u> ...

The summary for this Japanese page contains characters that cannot be corre in this language/character set. http://lin.lin.go.jp/alic/month/dome/1990/jun/kantou.htm

- 9. Microsoft PowerPoint Recursive Partitioning.ppt [Read-Only]
  Page 1. 1 Root-Node Split D1 = 364 D7 = 364 D9 = 336 n = 1064 D1 = 71 D
  294 n = 366 D1 = 293 D7 = 363 D9 = 42 n = 698 yes no X1...
  http://bus.utk.edu/stat/DataMining/ClassMaterials/Recursive Partitioning.pdf
- 10. About Israel in Egypt: The Evidence for the Authenticity of the ...
  ... Stolel Storler Storlel Storelr Storell Storer Storel Soller Stller Stollr David L
  Rongworth Longwolth Rongwolth Lngworth Longworth Longorth ...
  http://www.bookreviewssite.com/40824\_jameskhoffmeier.html
- 11. great game; Huntington; Brzezinski; Carter; Afghanistan

... Daghestaner teilnahmen. Schamil wurde aktiv vom Korrespondenten der T Kaukasus James **L gworth** unterstützt. Ein weiteres ... http://www.bueso.de/nrw/Aktuelles/game1710.htm

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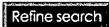
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All = "logworth" From Jan 1960 To Dec 2004

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December 16, 2004

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Description
        Items
S1
           32
                LOGWORTH? OR LOG()WORTH? ?
           26 RD (unique items)
S2
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           14
     20:Dialog Global Reporter 1997-2004/Dec 16
         (c) 2004 The Dialog Corp.
File 340:CLAIMS(R)/US Patent 1950-04/Dec 14
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File 416: DIALOG COMPANY NAME FINDER (TM) 2004/Nov
         (c) 2004 Dialog Info.Svcs.
File 545:Investext(R) 1982-2004/Dec 16
         (c) 2004 Thomson Financial Networks
File 561:ICC British Co.Dir 2004/Dec 12
         (c) 2004 ICC Online Information Group
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File 638: Newsday/New York Newsday 1987-2004/Dec 14
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         (c) 1996 Star Tribune
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File 991:NewsRoom 2004 Jan 1-2004/Aug 31
         (c) 2004 The Dialog Corporation
File 993:NewsRoom 2002
         (c) 2004 The Dialog Corporation
File 995:NewsRoom 2000
         (c) 2004 The Dialog Corporation
```

3/3,K/1 (Item 1 from file: 20) DIALOG(R) File 20: Dialog Global Reporter (c) 2004 The Dialog Corp. All rts. reserv.

04349539 (USE FORMAT 7 OR 9 FOR FULLTEXT) INDONESIAN NEWSPAPER HIGHLIGHTS - FEB 16, 1999

ASIA PULSE

February 16, 1999

JOURNAL CODE: WAPL LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 291

(USE FORMAT 7 OR 9 FOR FULLTEXT)

their financial problems.

- At least 11 forest concessioners has exported 114,000 cubic meters of log worth US\$13.2 mln since Jan 1. (ANTARA)

(Item 2 from file: 20) 3/3, K/2DIALOG(R)File 20:Dialog Global Reporter (c) 2004 The Dialog Corp. All rts. reserv.

03274353 (USE FORMAT 7 OR 9 FOR FULLTEXT) INDONESIA'S FORESTRY EXPORT EARNINGS RISE ASIA PULSE

October 29, 1998

JOURNAL CODE: WAPL LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 168

(USE FORMAT 7 OR 9 FOR FULLTEXT)

762 million worth rattan furniture, \$US553.607 million from other wood-based products, timber and log worth \$US1.182 billion, wood panel worth \$US2.682 million, and pulp and paper worth \$US3...

(Item 1 from file: 416) 3/3, K/3DIALOG(R) File 416: DIALOG COMPANY NAME FINDER (TM) (c) 2004 Dialog Info.Svcs. All rts. reserv.

170662411

LOGWORTH LIMITED (CO=)

DIALOG FILE 561: ICC BRITISH CO.DIR

(C) 2004 ICC ONLINE INFORMATION GROUP

RECORDS AS OF 08/18/04: 1 TYPE OF DATA: Directory

3/3, K/4(Item 1 from file: 545)

DIALOG(R) File 545: Investext(R)

(c) 2004 Thomson Financial Networks . All rts. reserv.

06755278

Spectra-Physics - Company Report

ENSKILDA SECURITIES

Eriksson, A.H.

UNITED KINGDOM

DATE: December 17, 96

INVESTEXT(tm) REPORT NUMBER: 1821957, PAGE 6 OF 13, TEXT/TABLE PAGE

This is a(n) COMPANY report.

TEXT:

is being distributed to Spectra-Physics' shareholders in order to eliminate any tax effects.

. . .

3/3,K/5 (Item 1 from file: 561)

DIALOG(R) File 561: ICC British Co.Dir

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08403875 (FOR FULL FORMAT, USE FORMAT 9)

LOGWORTH LIMITED

BAKER TILLY CHARTERED ACCOUNTANT

BRAZENNOSE HOUSE

LINCOLN SQUARE

MANCHESTER M2 5BL

COUNTRY: ENGLAND & WALES

REGISTERED COMPANY NUMBER: 02049180

ACCOUNT TYPE: FULL ACCOUNTS

COMPANY TYPE: Private limited with share capital

This is a DISSOLVED company

3/3,K/6 (Item 1 from file: 638)

DIALOG(R) File 638: Newsday/New York Newsday

(c) 2004 Newsday Inc. All rts. reserv.

09531053

BASKETBALL SUMMARIES (stand alone chart)

Newsday (ND) - Saturday January 31, 1998

Edition: NASSAU Section: SPORTS Page: A33

Word Count: 4,115

...4-0-8, Becker 5-0-13, Martens 5-9-20, Salvage 4-1-11, Logworth 2-0-4.

Totals: 22-10-60. Three-point goals: J 4 (Kwiat 2, Golub...

3/3,K/7 (Item 1 from file: 704)

DIALOG(R) File 704: (Portland) The Oregonian

(c) 2004 The Oregonian. All rts. reserv.

05851029

THE WORLD'S MAJOR TIMBER TRADERS ARE

OREGONIAN (PO) - MONDAY December 17, 1990

By: RICHARD READ - of the Oregonian Staff

Edition: FOURTH Section: LOCAL STORIES Page: A01

Word Count: 2,424

He hopped aboard a 500-year-old Sitka spruce log worth about \$3,000 less than its purchase price earlier this year, equating its bleached

surface...

3/3, K/8 (Item 2 from file: 704)

DIALOG(R) File 704: (Portland) The Oregonian

(c) 2004 The Oregonian. All rts. reserv.

05731069

BRAZIL'S UNDERWATER LOGGER HARVESTS WOOD FROM HUGE LAKE

OREGONIAN (PO) - SUNDAY August 19, 1990

By: JAMES BROOKE - New York Times News Service

Edition: SECOND Section: WIRE STORIES Page: A10

Word Count: 707

...olive in a jar," Gomes said as a barge derrick hoisted a dripping 2-ton log . Worth \$400 uncut, the log is of anjelywood, a tropical hardwood used for furniture.

The derrick...

3/3,K/9 (Item 1 from file: 724)
DIALOG(R)File 724:(Minneapolis)Star Tribune
(c) 1996 Star Tribune. All rts. reserv.

05727091

UNDERWATER LOGGERS HARVEST AMAZON'S LOST TREASURE

STAR TRIBUNE (MS) - Tuesday, August 14, 1990

By: James Brooke, New York Times

Edition: METRO Section: NEWS Page: 04A

Word Count: 486

... olive in a jar," Gomes said as a barge derrick hoisted a dripping two-ton log worth \$400 uncut. Gomes estimates it will take 15 years to harvest Tucurui's submerged wood...

3/3,K/10 (Item 1 from file: 727)
DIALOG(R)File 727:Canadian Newspapers
(c) 2004 Southam Inc. All rts. reserv.

00342877 (USE FORMAT 7 FOR FULLTEXT)

Logging the depths: Backwoods inventor inspires new growth industry for lands flooded by Amazon hydro projects

JAMES BROOKE

Vancouver Sun, 3\* ED, P B7

August 18, 1990

DOCUMENT TYPE: STORY; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 687

...olive in a jar," Gomes said as a barge derrick hoisted a dripping two-ton log . Worth \$400 uncut, the log is of anjelywood, a tropical hardwood used for furniture.

The derrick...

3/3,K/11 (Item 2 from file: 727)
DIALOG(R)File 727:Canadian Newspapers
(c) 2004 Southam Inc. All rts. reserv.

00088869 (USE FORMAT 7 FOR FULLTEXT)

There's a logging boom along the Amazon - underwater

JAMES BROOKE

Gazette (Montreal), Final ED, P L2

August 25, 1990

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

SECTION HEADING: Comics & Hobbies

Word Count: 921

...olive in a jar," Gomes said as a barge derrick hoisted a dripping two-ton  $\log$  . Worth \$400 uncut, the log was of anjelywood, a tropical hardwood used for furniture.

The derrick...

3/3,K/12 (Item 1 from file: 781)
DIALOG(R)File 781:ProQuest Newsstand
(c) 2004 ProQuest Info&Learning. All rts. reserv.

08047322 BLMX10211765 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Yule Log worth the time, effort
NANCY GORDON

Pantagraph Bloomington, IL, P D2

Wednesday, December 6, 2000

DOCUMENT TYPE: Newspaper, Small LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 972

Yule Log worth the time, effort

3/3,K/13 (Item 2 from file: 781) DIALOG(R)File 781:ProQuest Newsstand

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02386619 GRDN366270 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Martin Walker's America: Military puts affairs in order

MARTIN WALKER

Observer

Sunday, June 8, 1997

DOCUMENT TYPE: Newspaper, Large LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 903

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...more than 25 years, convicted of 51 rapes.

The Aberdeen base commander, Major General John Logworth , was ordered last week to retire after admitting an affair with a civilian a decade...

3/3,K/14 (Item 1 from file: 995)

DIALOG(R) File 995: NewsRoom 2000

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0176522865 15910QAJ

Yule Log worth the time, effort

Gordon, Nancy

Pantagraph (Bloomington, IL), pD.2

Wednesday, December 6, 2000

JOURNAL CODE: ADJB LANGUAGE: ENGLISH RECORD TYPE: Fulltext

DOCUMENT TYPE: Newspaper

WORD COUNT: 985

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畜産の情報 - 巻頭言 - 1990年6月 ... - [Translate this page]

・・・ わが国の牛肉に関する経済的研究関心は、主として速水(佑)(1978~79年)とLogworth、JW(1983年)の2…

lin.lin.go.jp/alic/month/dome/1990/jun/kantou.htm - 18k - Cached - Similar pages

great game; Huntington; Brzezinski; Carter; Afghanistan - [Translate this page]

... Daghestaner teilnahmen. Schamil wurde aktiv vom Korrespondenten der Times im Kaukasus James **Logworth** unterstützt. Ein weiteres ...

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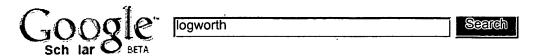
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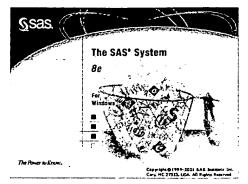
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# MSCI 4520/5240 EM Handout 4

# **EXPLORING DECISION TREES IN SAS ENTERPRISE MINER 4.1**

By Dr. Nick Evangelopoulos
Based on material from SAS Education



WELCOME to this SAS Enterprise Miner 4.1 tutorial. Parts of this write-up are based on SAS Education material. This handout introduces you to assignment PR3.

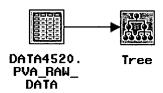
#### STARTING A NEW ANALYSIS

The analysis described in this handout, although related to them, does not build on the previous analyses (PR1 and PR2), but rather starts an exploration of decision trees from the beginning. As a start, we will build a SAS data library called data4520.

#### **BUILDING A PREDICTIVE DECISION TREE**



• Add to your Diagram Workspace an Input Data Source Node pointing at PVA\_RAW\_DATA, located in the data4520 library. Make sure all the variable model roles are set correctly and make TARGET\_B your target variable with TARGET\_B=1 the target event. Then add a default Tree node.

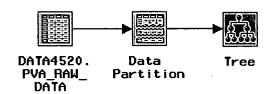


• Run the Tree and view the results. The results window contains a Summary Table on its upper-left part (Screen #1). View the tree, go to Tree Options, change the tree depth field to 6 and observe some terminal nodes (leaves) where everybody (100%) donated. Follow the path from the root to a particular leaf with 5 persons, all of which donated. Compose the decision rule that corresponds to this leaf. This rule tells you a success story that is true for the 5 persons, but perhaps not generalizable to the entire population.

#### TUNING THE DECISION TREE



• Add a Data Partition node and choose to use 50% of the data for Training and 50% for Validation.



- Run the Decision Tree again and view the results. The Assessment Plot (Screen #2) reveals that the accuracy on the validation data is uniformly higher than that of the training data, which is counterintuitive.
- Open the Data Partition node and change the sampling method to Stratified. The
  Stratification tab becomes ungrayed. Select the Stratification tab and set the
  status for TARGET\_B to use. The training and validation sets now contain a
  similar proportion of donors. Close the Data Partition node and save the changes.
- Grow the tree again and verify that this time the Assessment Plot exhibits typical behavior. As model complexity increases, performance improves on both training and validation data and then diverges (Screen #3).

# **SPECIFYING POPULATION PRIORS**



- Open the Input Data Source node. Select the Variables tab. Click on the Model Role of TARGET\_B and select Edit Target Profile. If no target profile is found, say "yes" to create one. Select the Prior tab. Add a new Prior Vector and set it to use. Set the prior probabilities so that they reflect a 5% donor proportion. Close the target profile and save the settings. Close the Data Input Source node and save the settings.
- Run the Tree again and view the results. The assessment Plot now (Screen #4) shows that a final tree with only one node was selected!

# DEFINING A PROFIT MATRIX AND GROWING A PROFITABLE TREE



- Open the Input Data Source node. Select the Variables tab. Click on the Model Role of TARGET\_B and select Edit Target Profile. Select the Assessment Information tab. Add a Profit Matrix and set it to use. Set up the profit matrix by typing 15.05 in the upper-left cell, -0.68 in the lower left, and 0 in the two others. Close the Target Profiles window and save the settings. Close the Data Input Source window and save the changes.
- Run the Tree and view the results. View the tree. The nodes show you what is the decision (prediction), and the associated profit in the training and the validation set.

#### CONSOLIDATING CATEGORICAL INPUTS

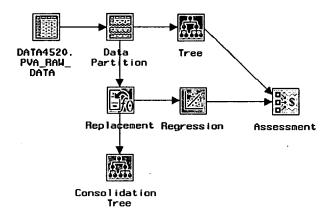


We will now demonstrate how to use a tree model to group categorical input levels and create useful inputs for regression and neural network models.

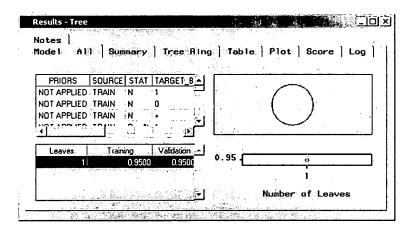
- Add Replacement node and a Regression node. Open the Regression node. Select the Selection Method tab and change the method to stepwise. Run the Regression node.
- Connect a Tree to the Replacement node and label it Consolidation Tree. Open the Consolidation Tree node and change the status of all inputs to "don't use". Set the status of CLUSTER\_CODE to "use". The categorical input variable CLUSTER\_CODE has more than 50 distinct levels. With so many distinct levels, its usefulness as an input in a regression or neural network model is limited. We

will use a tree model to group these levels based on their association with the TARGET\_B and create a new model input. This input can be used instead of CLUSTER CODE in a regression or neural network model.

• Run the Consolidation Tree and view the results.



Disappointingly, the tree algorithm found no significant splits. The primary reason for this is the Kass adjustment to logworth discussed in the previous section. The adjustment penalizes the logworth of potential CLUSTER\_CODE splits by an amount equal to the log of the number of partitions of CLUSTER\_CODE levels into two groups, or  $\log 10(2L-1-1)$ . With 54 distinct levels, the penalty is quite large. It is also quite unnecessary. The penalty avoids favoring inputs with many possible splits. Here we are building a tree with only one input. It is impossible to favor this input over others because there are no other inputs.

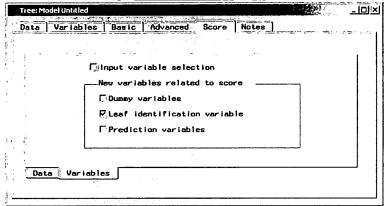


• Open the Consolidation Tree and select the Advanced tab. Deselect the Kaas p-value adjustment. Run the Consolidation Tree again and view the results. Manually select a tree with 2 leaves and save the changes.

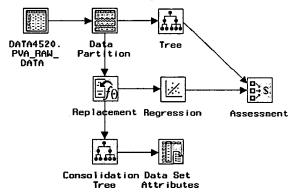
To use the grouped values of CLUSTER\_CODE in a subsequent model, we must add the predicted values to the training and validation data.

• Close the Results window and once more open the Consolidation Tree node.

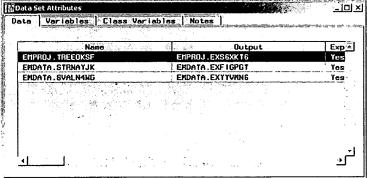
- Select the Score tab and then select <u>Process or Score: Training, Validation, and</u> Test.
- Select the Variables subtab.
- Deselect all checkboxes except Leaf identification variable.



- Close the Tree Model window and save the changes.
- Run the Consolidation Tree node. You need not view the results.
- The Tree node adds a variable called \_NODE\_ to the training data. To use this variable in a subsequent analysis, you must change its Model Role to input. This is done using a Data Set Attributes tool.
- Add a Data Set Attributes node to the diagram as shown.

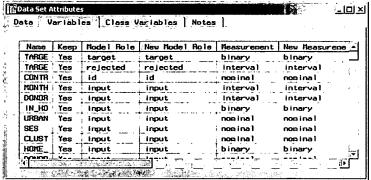


• Open the Data Set Attributes node. The Data Set Attributes window opens.



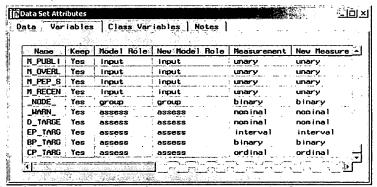
The Data tab lists three data sets exported from the Consolidation Tree node. The first is the Outtree data set generated by the SAS procedures underlying the Tree node. The second and third are the training and validation data sets.

• Select the training data set (second from the top) and select the Variables tab.



The Variables tab displays the current metadata settings for the training data. You can change these settings by right-clicking in the one of the white columns.

• Scroll the variables list to show the variable called NODE.



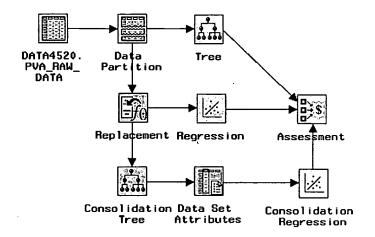
The Consolidation Tree model assigns each case to a leaf or node. The \_NODE\_ variable identifies this leaf. You can use this variable as a consolidation of the original CLUSTER\_CODE input.

By default, Enterprise Miner assigns a Model Role of group to the \_NODE\_ variable. You must change its role to input.

- Right-click on the Model Role column for CLUSTER\_CODE and select **Set new model role** ⇒ **input**.
- Similarly, change the model role of CLUSTER\_CODE to rejected.
- Close the Data Set Attributes window.

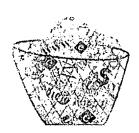
Now see whether the newly created input is useful enough to be selected in the regression model.

• Connect a Regression node to the Data Set Attributes node. Label the node Consolidation Regression.



- Open the Consolidation Regression node and verify the input \_NODE\_ has been added to the variables list.
- Select the Selection Method tab and select the stepwise method.
- Close the Linear and Logistic Regression window and save the changes. Name the model Consolidate.
- Run the Regression node and view the results.
- The overall average profit on the validation data is higher than the other standard regression model.
- Select the Output tab and scroll to the bottom of the report.

Not only is \_NODE\_ selected as an input, cases in the left branch of the Consolidation Tree (node 2) are 21% less likely to respond than cases in the right branch (node 3).



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5335168 INSPEC Abstract Number: C9609-6160Z-010

Title: Building efficient data warehouses: understanding the issues of data summarization and partitioning

Author(s): Tideman, S.; Chu, R.

Author Affiliation: SAS Inst. Inc., Cary, NC, USA

Conference Title: Proceedings of the Twenty-First Annual SAS Users Group International Conference, SUGI 21 Part vol.1 p.520-7 vol.1

Publisher: SAS Inst, Cary, NC, USA

Publication Date: 1996 Country of Publication: USA 2 vol. (xxviii+1688+vi+161) pp.

Material Identity Number: XX96-00933

Conference Title: Proceedings of 21st Annual SAS Users Group International Conference

Conference Date: 10-13 March 1996 Conference Location: Chicago, IL, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: An efficient data warehouse enables better and faster decisions. To build an efficient data warehouse, you need to know how best to summarize data and how best to partition the summarized results. By mastering the fundamental issues discussed in the paper, you will increase the return on your organization's investment in data warehouses, such as ones that you can build with the about-to-be-released SAS data warehouse software. (0 Refs)

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Descriptors: data handling; statistical analysis; very large databases Identifiers: efficient data warehouses; data summarization; data partitioning; SAS data warehouse software; statistical analysis software Class Codes: C6160Z (Other DBMS); C7310 (Mathematics computing); C6130 (Data handling techniques)

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S12
            1
                S7 AND S2
            0
S13
           9
                $5 AND MARKET?
S14
S15
           8
                S14 NOT S9
           13
                S7 AND MARKET?
S16
                S16 NOT (S9 OR S15)
S17
           13
                S17 AND IC=G06F?
S18
           7
?show files
File 347: JAPIO Nov 1976-2004/Aug (Updated 041203)
         (c) 2004 JPO & JAPIO
File 350: Derwent WPIX 1963-2004/UD, UM & UP=200478
         (c) 2004 Thomson Derwent
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Patent Family:

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9/5/2
          (Item 2 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
014835513
            **Image available**
WPI Acc No: 2002-656219/200270
XRPX Acc No: N02-518678
 Multi-dimension data analysis apparatus for business activities,
                                    subset for dividing input data and
  determines dimension variable
  generates report using divided input data
Patent Assignee: CHAPMAN T K (CHAP-I); CHU C R (CHUC-I); TIDEMAN S C
  (TIDE-I)
Inventor: CHAPMAN T K; CHU C R; TIDEMAN S C
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No
             Kind
                     Date
                            Applicat No
                                           Kind
                                                   Date
US 20020099581 A1 20020725 US 2001766789
                                            Α
                                                  20010122
                                                            200270 B
Priority Applications (No Type Date): US 2001766789 A 20010122
Patent Details:
Patent No Kind Lan Pg
                        Main IPC
                                     Filing Notes
US 20020099581 A1 31 G06F-017/60
Abstract (Basic): US 20020099581 A1
        NOVELTY - A database stores input data (32) having dimension
    variables and one target variable. A decision tree positioning module
    (38) determines a subset of dimension variables for dividing
    input data. A multi-dimension viewer (54) generates a report using the
    divided input data.
        DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for
    multi-dimension data analysis method.
        USE - For understanding outcomes of business activities such as
        ADVANTAGE - Defines market segments in a way that is most
    meaningful for understanding the outcomes of business activities given
    the large volume of data collected and maintained by an enterprise.
        DESCRIPTION OF DRAWING(S) - The figure shows a diagram of
    components of the data analysis apparatus.
        Input data (32)
        Decision tree positioning module (38)
        Multi-dimension viewer (54)
        pp; 31 DwgNo 1/23
Title Terms: MULTI; DIMENSION; DATA; ANALYSE; APPARATUS; BUSINESS; ACTIVE;
  DETERMINE; DIMENSION; VARIABLE; SUBSET; DIVIDE; INPUT; DATA; GENERATE;
  REPORT; DIVIDE; INPUT; DATA
Derwent Class: T01
International Patent Class (Main): G06F-017/60
File Segment: EPI
 9/5/3
           (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
011751749
            **Image available**
WPI Acc No: 1998-168659/199815
XRPX Acc No: N98-133954
  Bank customers database manipulating apparatus using graphical user
  interface - uses subsets of customers to whom bank markets products, and
  to which selected project is directed while description button generates
  description of selected project
Patent Assignee: NCR CORP (NATC )
Inventor: BARLETTA R; FATH J; HUNTER E; RUSAK R; SOBOLEV A; VOELLINGER J;
  WAITS T
Number of Countries: 001 Number of Patents: 001
```

Patent No Kind Date Applicat No Kind Date Week US 5721831 A 19980224 US 94253729 A 19940603 199815 B

Priority Applications (No Type Date): US 94253729 A 19940603 Patent Details: Patent No Kind Lan Pg Main IPC Filing Notes US 5721831 A 60 G06F-017/60

Abstract (Basic): US 5721831 A

The appts includes a device for generating a first display which lists selected goals of a bank that are termed PROJECTs, and allows a user to select a PROJECT. Displays buttons are used for activate options, which operate on data associated with the selected PROJECT. An OPEN button generates a second display containing a list of market SEGMENTs, comprising subsets of customers to whom the bank markets products, and to which the selected PROJECT is directed. A DESCRIPTION button generates a description of the selected PROJECT.

The selected SEGMENT may includes an ANALYSIS button, which generates a window allowing the user to retrieve stored data concerning individual members of the selected SEGMENT. A STRATEGY button generates a window allowing the user to view STRATEGIEs associated with the selected SEGMENT. The STRATEGIEs indicates behaviours sought to be induced in members of the selected SEGMENT. A CAMPAIGN button generates a window listing actions to be taken in pursuit of a strategy.

ADVANTAGE - Simple to user, while allowing market analyst of bank to divide customer database into segments and examine response of selected segments to marketing strategies.

Dwg.4/30

Title Terms: BANK; CUSTOMER; DATABASE; MANIPULATE; APPARATUS; GRAPHICAL; USER; INTERFACE; SUBSET; CUSTOMER; BANK; MARKET; PRODUCT; SELECT; PROJECT; DIRECT; DESCRIBE; BUTTON; GENERATE; DESCRIBE; SELECT; PROJECT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-017/40

File Segment: EPI

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(Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
016112297
             **Image available**
WPI Acc No: 2004-270173/200425
XRPX Acc No: NO4-213666
 Analysis method for useful data structured as databank e.g. customer or
 product data, using statistical analysis of statistical model obtained
 from useful data
Patent Assignee: SIEMENS AG (SIEI )
Inventor: HAFT M; HOFMANN R
Number of Countries: 105 Number of Patents: 002
Patent Family:
Patent No
             Kind
                     Date
                             Applicat No
                                            Kind
                                                   Date
WO 200425501
             A2 20040325
                             WO 2003EP9752
                                                 20030902
                                            Α
AU 2003264251 A1 20040430 AU 2003264251
                                             Α
                                                 20030902
Priority Applications (No Type Date): DE 10240443 A 20020902
Patent Details:
Patent No Kind Lan Pg
                        Main IPC
                                     Filing Notes
WO 200425501 A2 G 36 G06F-017/30
  Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
   CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN
   IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO
  NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG US
  UZ VC VN YU ZA ZM ZW
   Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB
   GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR TZ
   UG ZM ZW
AU 2003264251 A1
                       G06F-017/30
                                     Based on patent WO 200425501
Abstract (Basic): WO 200425501 A2
       NOVELTY - The analysis method has a statistical probability model
    (112) provided from the useful data (110), for allowing statistical
    analysis (120) of the useful data using a data mining method, a
    clustering method, an association rules method or a decision
        DETAILED DESCRIPTION - Also included are INDEPENDENT CLAIMS for the
    following:
        (a) a device for analysis of useful data structured as a databank;
        (b) a computer program product with a memory medium storing a
    computer program for analysis of useful data structured as a databank;
        (c) a computer-readable memory medium storing a computer program
    for analysis of useful data structured as a databank;
        (d) a computer program with program codes for analysis of useful
    data structured as a databank;
        (e) a computer program product with program codes for analysis of
    useful data structured as a databank stored on a machine-readable
        USE - The method is used for analysis of useful data structured as
    a databank, e.g. customer or product data for customer relationship
    management, supply chain management, or marketing strategy
   management.
       ADVANTAGE - Method allows analysis of large quantity of useful
       DESCRIPTION OF DRAWING(S) - The figure shows a schematic diagram of
    the functioning of an analysis system for analysis of customer data.
    (Drawing includes non-English language text).
        Useful data (110)
        Data analysis (111)
        Statistical probability model (112)
        Statistical analysis (120)
       Customer relationship management (150)
       pp; 36 DwgNo 1/2
Title Terms: ANALYSE; METHOD; USEFUL; DATA; STRUCTURE; CUSTOMER; PRODUCT;
```

DATA; STATISTICAL; ANALYSE; STATISTICAL; MODEL; OBTAIN; USEFUL; DATA

Derwent Class: T01

International Patent Class (Main): G06F-017/30

File Segment: EPI

15/5/2 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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015949928 \*\*Image available\*\*
WPI Acc No: 2004-107769/200411

XRPX Acc No: N04-085690

Method for handling high-cardinality attribute in decision tree used in e.g. to perform decisions on marketing, involves determining support for each state in attribute, when a node is considered for possible split

Patent Assignee: MICROSOFT CORP (MICT )
Inventor: BERNHARDT J R; KIM P; MACLENNAN C J
Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 20040002981 A1 20040101 US 2002185048 A 20020628 200411 B

Priority Applications (No Type Date): US 2002185048 A 20020628

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20040002981 A1 14 G06F-017/00

Abstract (Basic): US 20040002981 A1

NOVELTY - A support for each state in high-cardinality attribute, is determined, when a node with associated data set is considered for a possible split and the attribute is considered as input or output attribute. The usable states of high-cardinality attribute are selected based on the support.

. DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) computer readable medium storing instructions for handling high-cardinality attribute in **decision** tree; and
  - (2) computer device for using high-cardinality attribute.

USE - For handling high-cardinality attribute in **decision tree** of computer device (claimed), for controlling customer attribution, performing credit-risk management, detecting fraud or making decisions on **marketing**.

ADVANTAGE - By utilizing only the most popular states of the high-cardinality data and ignoring other states, the associated cost, power and time are reduced.

DESCRIPTION OF DRAWING(S) - The figure shows a flow diagram explaining the procedure for handling high-cardinality attribute in  $\tt decision$   $\tt tree$  .

pp; 14 DwgNo 3/4

Title Terms: METHOD; HANDLE; HIGH; ATTRIBUTE; DECIDE; TREE; PERFORMANCE; DECIDE; MARKET; DETERMINE; SUPPORT; STATE; ATTRIBUTE; NODE; POSSIBILITY; SPLIT

Derwent Class: T01; T04

International Patent Class (Main): G06F-017/00

International Patent Class (Additional): G06F-007/00

File Segment: EPI

## 15/5/3 (Item 3 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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015940460 \*\*Image available\*\*
WPI Acc No: 2004-098301/200410

XRPX Acc No: N04-078388

Output attributes selection method for decision tree training in marketing, involves determining interestingness score for each output attribute and selecting preset number of output attribute based on score

Patent Assignee: MICROSOFT CORP (MICT )

Inventor: BERNHARDT J R; KIM P; MACLENNAN C J Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 20040002879 A1 20040101 US 2002185663 A 20020627 200410 B

Priority Applications (No Type Date): US 2002185663 A 20020627

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20040002879 A1 14 G06F-017/60

Abstract (Basic): US 20040002879 A1

NOVELTY - An interestingness score is determined for each output attribute based on a difference between the entropy of the output attribute E(A) and a most favored entropy value (M). A predetermined number of output attributes with highest interestingness scores are selected for use in **decision trees**.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) method for selecting output and input attributes;
- (2) method for selecting input attributes;
- (3) computer readable medium comprising computer executable modules; and
  - (4) computer device.

USE - For selecting output attributes to take decisions in business application such as  ${\tt marketing}$  .

ADVANTAGE - Reduces the number of output and input attributes by selecting only the highest value attributes thereby decreasing the memory space and processing time requirements and results in increase of the processing time efficiency. Also results in increased utility of the resulting tree.

DESCRIPTION OF DRAWING(S) - The figure illustrates the flow diagram of the  ${\tt decision}$   ${\tt tree}$  .

pp; 14 DwgNo 1/5

Title Terms: OUTPUT; ATTRIBUTE; SELECT; METHOD; DECIDE; TREE; TRAINING; MARKET; DETERMINE; SCORE; OUTPUT; ATTRIBUTE; SELECT; PRESET; NUMBER; OUTPUT; ATTRIBUTE; BASED; SCORE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

## 15/5/4 (Item 4 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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015839914 \*\*Image available\*\*
WPI Acc No: 2003-902118/200382

XRPX Acc No: N03-720420

Data processing method in marketing organization, involves determining prediction results by processing decision tree of feature using predictors defined corresponding to features

Patent Assignee: HECKERMAN D E (HECK-I)

Inventor: HECKERMAN D E

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 20030217029 A1 20031120 US 2002146089 A 20020514 200382 B

Priority Applications (No Type Date): US 2002146089 A 20020514

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030217029 A1 21 G06F-007/00

Abstract (Basic): US 20030217029 A1

NOVELTY - The samples (115) corresponding to users identity, and features (120) corresponding to product, are loaded into the database

application. The useful predictors (170) corresponding to portion of the features are defined using a decision tree of feature. The prediction results (180) are determined by processing the decision tree using the predictors. DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following: (1) computer readable medium storing data processing program; and (2) data processing system. USE - For processing large data set containing samples and features, in retail, financial, communication and marketing organizations. ADVANTAGE - Allows to accurately process large data set, quickly and more efficiently. DESCRIPTION OF DRAWING(S) - The figure shows the block diagram for data processing system. data processing system (100) data (110) samples (115) features (120) predictor (170) prediction result (180) pp; 21 DwqNo 1/8 Title Terms: DATA; PROCESS; METHOD; MARKET; ORGANISE; DETERMINE; PREDICT; RESULT; PROCESS; DECIDE; TREE; FEATURE; PREDICT; DEFINE; CORRESPOND; FEATURE Derwent Class: T01 International Patent Class (Main): G06F-007/00 File Segment: EPI 15/5/5 (Item 5 from file: 350) DIALOG(R) File 350: Derwent WPIX (c) 2004 Thomson Derwent. All rts. reserv. 015716866 \*\*Image available\*\* WPI Acc No: 2003-779066/200373 XRAM Acc No: C03-214507 XRPX Acc No: N03-624339 Deriving an outcome predictor for a data set comprises applying recursive partitioning methodology to the data set using basis functions that are generated for interactions among variables for data set Patent Assignee: KITCHEN C M (KITC-I); KITCHEN S G (KITC-I) Inventor: KITCHEN C M; KITCHEN S G Number of Countries: 103 Number of Patents: 003 Patent Family: Patent No Date Applicat No Date Kind Kind Week WO 200376895 A2 20030918 WO 2003US6629 20030306 200373 B A US 20030220777 A1 20031127 US 2002361703 Ρ 20020306 200378 US 2003378866 Α 20030305 AU 2003223223 Al 20030922 AU 2003223223 Α 20030306 200431 Priority Applications (No Type Date): US 2003378866 A 20030305; US 2002361703 P 20020306 Patent Details: Filing Notes Patent No Kind Lan Pg Main IPC WO 200376895 A2 E 33 G01N-000/00 Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR TZ UG ZM ZW

AU 2003223223 Al G01N-000/00 Based on patent WO 200376895

Provisional application US 2002361703

G06G-007/48

US 20030220777 A1

Abstract (Basic): WO 200376895 A2

NOVELTY - Deriving an outcome predictor for a data set, where variables affect outcome for the data set, comprising generating basis functions for interactions among the variables for the data set using a flexible nonparametric tool; and applying a recursive partitioning methodology to the data set, using the generated basis functions, to produce the outcome predictor, is new.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for:

- (a) a system for deriving an outcome predictor for a data set, comprising a generating mechanism for generating the basis functions for interactions among the variables for the data set using the flexible nonparametric tool; and an application mechanism for applying a recursive partitioning methodology to the data set, using the generated functions, to produce the outcome predictor; and
- (b) a computer program product, comprising a computer usable medium having a control logic stored for causing a computer to derive the outcome predictor for a data set, where the control logic comprises a first computer readable program code for causing the computer to generate the basis functions; and a second computer readable program code for causing the computer to apply the recursive partitioning methodology to the data set.

USE - The method is used for deriving an outcome predictor for a data set. The outcome predictor comprises a decision genetic mapping study used to determine gene and environment interactions. The outcome predictor comprises a decision use as a mass marketing study for a product. It relates the genotypic information to treatment type(s) including an administered drug. The outcome predictor is used to determine a personalized treatment regime for an individual, where the individual has a disease and a genotype, where the outcome predictor comprises a decision tree containing a result for the genotype of the individual, having a disease, e.g. human immunodeficiency virus (HIV), autism, AIDS, a blood disease, hepatitis, heart disease, diabetes, epilepsy, cancer, a mental disorder, a neurological disorder, liver disease, a urological disorder, a kidney disorder, or a congenital defect (all claimed). It could be used to identify genetic factors that render individuals susceptible to a variety of inherited and acquired diseases, as well as to develop drug resistance profiles that result from treating these ailments. It can be used to sort out variables that lead to the development of autism. It can be employed to predict a single variable from variables in many different areas, including but not limited to the medical, behavioral, biologic, physical, engineering, and economic sciences, as well as in marketing and business. It is generally beneficial in deriving the relationship between one continuous outcome variable with many predictors.

ADVANTAGE - The inventive method accurately predicts outcomes to problems having complex variables. It predicts treatment outcomes, e.g. drug response, for diseases involving numerous complex variables. It determines effectiveness of medical treatment (e.g., drug effectiveness) for particular conditions, e.g. diseases. It is usable to predict in clinical trials whether a subject is likely to be a placebo responder. It can overcome the identification problem by reducing the dimension of the parameter space and identifying important interactions.

DESCRIPTION OF DRAWING(S) — The figure presents various components of a standalone system for deriving an outcome predictor for a data set having variables affecting outcome.

pp; 33 DwgNo 1/6

Title Terms: DERIVATIVE; PREDICT; DATA; SET; COMPRISE; APPLY; RECURSIVE; PARTITION; DATA; SET; BASIS; FUNCTION; GENERATE; INTERACT; VARIABLE; DATA . SET

Derwent Class: B04; D16; S05; T01

International Patent Class (Main): G01N-000/00; G06G-007/48

International Patent Class (Additional): G06G-007/58

File Segment: CPI; EPI

DIALOG(R) File 350: Derwent WPIX (c) 2004 Thomson Derwent. All rts. reserv.

015469473 \*\*Image available\*\* WPI Acc No: 2003-531619/200350

XRAM Acc No: C03-143541 XRPX Acc No: N03-421774

Decision tree system for use in data mining utilizing storage module and object oriented linking module for linking the decision tree system and storage module has object oriented pattern recognition algorithms module

Patent Assignee: UNIV CALIFORNIA (REGC )

Inventor: CANTU-PAZ E; KAMATH C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 20030061228 A1 20030327 US 2001877570 A 20010608 200350 B

Priority Applications (No Type Date): US 2001877570 A 20010608

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030061228 A1 18 G06F-007/00

Abstract (Basic): US 20030061228 A1

NOVELTY - **Decision tree** system for use in data mining comprises an object oriented pattern recognition algorithms module comprising a **decision tree** system including four object oriented modules to respectively read the data, sort the data, determine the best manner to split the data according to some criterion, and to split the data.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a decision tree method for use in data mining files containing objects having relevant features, which comprises recognizing patterns among the objects based upon the features, creating a decision tree system, reading the data using an object oriented module, sorting the data using an object oriented module of sorting is necessary, determining the best manner to split the data into subsets according to some criterion using an object oriented module, and splitting the data using an object oriented module.

USE - The decision tree system is used in data mining utilizing a storage module and an object oriented linking module for linking the tree system and the storage module. It is used in astrophysics, detecting credit card fraud, assuring the safety and reliability of the nation's nuclear weapons, nonproliferation and arms control, climate modeling, the human genome effort, computer network intrusions, revealing consumer buying patterns, recognizing faces, recognizing eyes, recognizing fingerprints, analyzing optical characters, analyzing the makeup of the universe, analyzing atomic interactions, web mining, text mining, multi-media mining, and analyzing data gathered from simulations, experiments, or observations. Data mining is useful for mining scientific data including astronomy, biology, chemistry, and remote sensing; business data including detecting credit card fraud, market -basket analysis, and customer retention; and engineering data including network intrusion detection, identifying damage in structures (e.g. bridges, airplanes, or buildings), identifying coherent structures in turbulent flow, optimization of engineering design. It can also be used in computer vision and military applications.

ADVANTAGE - The inventive system is scalable with increasing number of processors, making it well suited to mining massive data sets.

Decision trees are simple to implement, yield results that can be interpreted, and have built-in dimension reduction. The invention employs evolutionary algorithms (EAs) which are not limited to considering one coefficient at a time unlike CART and OC1, and which find better splits than the simple greedy hillelimbers (sic) that are currently in use. EAs eliminate the need for optimal splits, have good scalability properties, uses problem-specific knowledge (i.e. reduce execution time using known 'good' solutions to seed the initial population), exhibit tolerance to noise, and are implemented on

parallel computers, thus providing promising expected performance improvements.

DESCRIPTION OF DRAWING(S) - The figure is a flow chart illustrating that the data mining process is iterative and interactive.

pp; 18 DwgNo 4/6

Title Terms: DECIDE; TREE; SYSTEM; DATA; MINE; UTILISE; STORAGE; MODULE; OBJECT; ORIENT; LINK; MODULE; LINK; DECIDE; TREE; SYSTEM; STORAGE; MODULE; OBJECT; ORIENT; PATTERN; RECOGNISE; ALGORITHM; MODULE

Derwent Class: B04; D16; T01

International Patent Class (Main): G06F-007/00

File Segment: CPI; EPI

## 15/5/7 (Item 7 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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015431671 \*\*Image available\*\*
WPI Acc No: 2003-493813/200346

XRPX Acc No: N03-392286

Decision tree formatted research template for estimating risk score has normative and indicator statements, headings and categories where category score is computed by weighing and summing normative scores under each of the headings

Patent Assignee: GOVERNANCE METRICS INT INC (GOVE-N)

Inventor: DAVIS S M; LUKOMNIK J; SHERMAN H D
Number of Countries: 101 Number of Patents: 003

Patent Family:

Patent No Kind Date Applicat No Kind Date Week WO 200350695 A1 20030619 WO 2002US37269 A 20021120 200346 E AU 2002366513 A1 20030623 AU 2002366513 A 20021120 200420 EP 1451700 A1 20040901 EP 2002791280 A 20021120 200457 WO 2002US37269 A 20021120

Priority Applications (No Type Date): US 2001337712 P 20011205 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes WO 200350695 Al E 35 G06F-015/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU 7A ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SK SL SZ TR TZ UG ZM ZW

AU 2002366513 A1 G06F-015/00 Based on patent WO 200350695

EP 1451700 A1 E G06F-015/00 Based on patent WO 200350695

Designated States (Regional): AL AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI SK TR

Abstract (Basic): WO 200350695 A1

NOVELTY - The template (100) includes one or more normative statements and one or more indicator statements associated with each of the normative statements. A response to each indicator statement defines an indicator statement score. The template further has one or more headings and one or more categories associated with each of the headings. A category score is computed by weighing and summing the normative scores under each of the headings. A heading score is computed via biasing the category scores via a GMI score and an asymmetric geometric scoring technique. An estimated risk score is computed based upon biasing the heading scores based upon a GMI curve.

DETAILED DESCRIPTION - The GMI curve is a skewed normalized distribution curve.

INDEPENDENT CLAIMS are also included for the following:

- (a) a scoring method to calculate risk;
- (b) a scoring methodology;
- (c) an article of manufacture.

USE - For statistical analysis of marketing data.

ADVANTAGE - Combines asymmetric and non-linear arithmetic scoring based on relative scores across a universe of entities.

DESCRIPTION OF DRAWING(S) - The figure shows the organizational view of the research template.

Template. (100)

pp; 35 DwgNo 1/6

Title Terms: DECIDE; TREE; RESEARCH; TEMPLATE; ESTIMATE; RISK; SCORE; INDICATE; STATEMENT; HEADING; CATEGORY; CATEGORY; SCORE; COMPUTATION; WEIGH; SUM; SCORE; HEADING

Derwent Class: T01

International Patent Class (Main): G06F-015/00

International Patent Class (Additional): G06F-015/18; G06F-015/188; G06F-017/00; G06F-017/000; G06F-017/600

File Segment: EPI

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(Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
015535448
            **Image available**
WPI Acc No: 2003-597598/200356
XRPX Acc No: N03-476297
  Customer profiling apparatus for conducting customer behavior pattern
  analysis, has profiling engine to update customer behavior profiles and
  derive similarity measures on patterns extracted from behavior profiles
Patent Assignee: GRZELAK K D (GRZE-I)
Inventor: CHEN Q; DAYAL U; HSU M
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No
             Kind
                             Applicat No
                     Date
                                            Kind
                                                   Date
                                                            Week
US 20030105658 A1 20030605 US 99464311
                                              Α
                                                  19991215 200356 B
Priority Applications (No Type Date): US 99464311 A 19991215
Patent Details:
Patent No Kind Lan Pg Main IPC
                                     Filing Notes
US 20030105658 A1 20 G06F-017/60
Abstract (Basic): US 20030105658 A1
       NOVELTY - A CPU (32) processes customer records such that the
   processed customer records are stored in a data warehouse server (12).
   An online
               analytical processing (OLAP) profiling engine (16)
   builds and updates customer behavior profiles (44) by mining the
   customer records that flow into the server and derives similarity
   measures on patterns extracted from behavior profiles which are defined
   as data cubes (42).
       DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for
    customer behavior pattern comparison method.
       USE - For conducting customer behavior pattern analysis in
    telecommunication applications and electronic commerce applications for
    fraud detection, personalized/targeted marketing and commercial
    promotion.
       ADVANTAGE - Enables application of OLAP based solutions to
    probability oriented, scalable profiling and multilevel,
   multidimensional pattern analysis and comparison so that extracted
   patterns can be used to provide guidelines when making business
    decisions such as service provisioning, performing trend analysis, and
   detecting abnormal behavior.
       DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of
    the customer profiling apparatus.
       data warehouse server (12)
        OLAP profiling engine (16)
       CPU (32)
       data cubes (42)
       customer behavior profiles (44)
       pp; 20 DwgNo 1/5
Title Terms: CUSTOMER; PROFILE; APPARATUS; CONDUCTING; CUSTOMER; BEHAVE;
  PATTERN; ANALYSE; PROFILE; ENGINE; UPDATE; CUSTOMER; BEHAVE; PROFILE;
  DERIVATIVE; SIMILAR; MEASURE; PATTERN; EXTRACT; BEHAVE; PROFILE
Derwent Class: T01
International Patent Class (Main): G06F-017/60
File Segment: EPI
            (Item 4 from file: 350)
18/5/4
DIALOG(R) File 350: Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
            **Image available**
WPI Acc No: 2003-075364/200307
Related WPI Acc No: 2002-731549; 2002-731554; 2003-029002; 2003-039628;
  2003-266194
```

XRPX Acc No: N03-058403

Data mining apparatus for industry application, analyzes stored data about several client industrial system and presents analysis results to user through user-interface

Patent Assignee: O'BRIEN C (OBRI-I)

Inventor: O'BRIEN C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 20020161760 Al 20021031 US 2001266640 P 20010206 200307 B
US 200268614 A 20020206

US 200268614 A 20020206 US 200296520 A 20020312

Priority Applications (No Type Date): US 2001266640 P 20010206; US 200268614 A 20020206; US 200296520 A 20020312

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20020161760 Al 10 G06F-007/00 Provisional application US 2001266640

Cont of application US 200268614

Abstract (Basic): US 20020161760 A1

NOVELTY - A data collector (208) collects data from several client industrial systems and stores the collected data in a data warehouse (210). An **online analytical processor** (212) analyzes the stored data about the industrial systems and presents analysis results to the user through a user-interface.

USE - For mining data and providing service using Internet, Ethernet, intranet, LAN for industrial applications, marketing research, scientific research, economics, criminology and other fields.

ADVANTAGE - The user can access best practice information. Thus confidentiality to the users is provided and user is encouraged to return to web site frequently. The user is able to view current equipment performance and evaluate past performance trends reliably.

DESCRIPTION OF DRAWING(S) - The figure shows a flow diagram of the data mining apparatus.

Data collector (208)

Data warehouse (210)

Online analytical processor (212)

pp; 10 DwgNo 2/4

Title Terms: DATA; MINE; APPARATUS; INDUSTRIAL; APPLY; ANALYSE; STORAGE; DATA; CLIENT; INDUSTRIAL; SYSTEM; PRESENT; ANALYSE; RESULT; USER; THROUGH; USER; INTERFACE

Derwent Class: T01

International Patent Class (Main): G06F-007/00

File Segment: EPI

18/5/6 (Item 6 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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014004832 \*\*Image available\*\*
WPI Acc No: 2001-489046/200153

XRPX Acc No: N01-361814

Information analyzing system for on-line marketing , has associating device which relates statistical information, computed information and digital images with each product and records data in storage device

Patent Assignee: QUARK INC (QUAR-N); QUARK MEDIA HOUSE SARL (QUAR-N)

Inventor: DOERR T

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No Applicat No Kind Week Date Date Kind A1 20010816 WO 2001US4371 WO 200159674 Α 20010209 200153 B 20010820 AU 200141469 20010209 AU 200141469 Α Α

Priority Applications (No Type Date): US 2000181237 P 20000209

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Patent Details:
Patent No Kind Lan Pg
                        Main IPC
                                     Filing Notes
WO 200159674 A1 E 57 G06F-017/60
   Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
   CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
   KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
   RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
   Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
   IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
AU 200141469 A
                      G06F-017/60
                                     Based on patent WO 200159674
Abstract (Basic): WO 200159674 A1
        NOVELTY - An associating device relates digital images of products
    with statistical information. A calculating device computes information
    from the statistical information of each product. The statistical
    information, computed information and digital images are associated
    with each product and recorded in a storage device.
        USE - For on=line marketing , merchandising and promotion
    planning.
        ADVANTAGE - Uses single and easy-to-use statistical analysis tool
    to view data front current and past on-line and print promotions, allow
    user to enter product picture, assign a rating, includes comments and
    route product information to other users to acquire comments and
    feedback. Enables to integrate on - line analytical processing
    tool and perform sophisticated and multidimensional analysis of
    warehoused data.
        DESCRIPTION OF DRAWING(S) - The figure shows a diagram of the
    infrastructure of an information analyzing system.
        pp; 57 DwgNo 1/50
Title Terms: INFORMATION; SYSTEM; ON-LINE; MARKET; ASSOCIATE; DEVICE;
  RELATED; STATISTICAL; INFORMATION; COMPUTATION; INFORMATION; DIGITAL;
  IMAGE; PRODUCT; RECORD; DATA; STORAGE; DEVICE
Derwent Class: T01
International Patent Class (Main): G06F-017/60
File Segment: EPI
18/5/7
           (Item 7 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.
            **Image available**
013948162
WPI Acc No: 2001-432376/200146
Related WPI Acc No: 2001-625902; 2002-414155; 2003-039626; 2003-039629;
  2003-058087; 2003-220403; 2003-902144; 2004-060691; 2004-061065
XRPX Acc No: N01-320438
 Multidimensional database elements accessing system for on - line
  analytical processing , maps integer encoded storage address within
  memory associated with multidimensional database against MDB dimensions
Patent Assignee: HYPERROLL ISRAEL LTD (HYPE-N)
Inventor: BAKALASH R; SHAKED G
Number of Countries: 094 Number of Patents: 003
Patent Family:
Patent No
                     Date
                             Applicat No
                                            Kind
             Kind
                                                   Date
                                                            Week
WO 200111497
             A1 20010215 WO 2000IB1100
                                           Α
                                                 20000804
                                                           200146 B
AU 200060108
                   20010305
              Α
                            AU 200060108
                                            Α
                                                 20000804
                                                           200146
US 6408292
               B1 20020618 US 99368241
                                            Α
                                                 19990804
                                                           200244
Priority Applications (No Type Date): US 99368241 A 19990804
Patent Details:
Patent No Kind Lan Pg
                        Main IPC
                                     Filing Notes
WO 200111497 A1 E 97 G06F-017/30
   Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
   CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
   KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
   RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
   Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
   IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
```

AU 200060108 A G06F-017/30 Based on patent WO 200111497 US 6408292 B1 G06F-017/30

Abstract (Basic): WO 200111497 Al

NOVELTY - Each data location in multidimensional database (MDB) is specified by integer encoded business dimensions associated with data. Address data mapping unit maps integer coded MDB dimensions against integer encoded data storage address within memory associated with MDB using modular arithmetic function. Data accessing unit accesses data element in memory using map information.

DETAILED DESCRIPTION - A parallel computing platform has processors and memories for storing data elements in integer encoded address. INDEPENDENT CLAIMS are also included for the following:

- (a) Data element accessing method;
- (b) Data element management system;
- (c) Data element management method;
- (d) Internet URL directory system;
- (e) Internet enabled system

USE - For accessing multidimensional database (MDB) such as data warehouse in business organization for on - line analytical processing, MDB is used in on-line e-commerce shopping system for storing consumer shopping profile information, for URL directory system used for data mixing in internet, and other MDB based system used for predictive business modeling for applications such as database marketing, financial/risk analysis, fraud management, bioinformatics, return-on-investment justification, business intelligence application, customer relation management, enterprise information portals and systems used for supporting real-time control of packet routers, switches and other devices used in internet, for real-time control of automated parcel routing and sortation system.

ADVANTAGE - Improved data accessing is provided by parallel computing platform. Inter process communication among parallel processors is minimized. Fast, affordable and easy access is provided to customer enabling companies to more effectively market products and service over internet. Supporting real-time control of processor in response to complex states of information reflected in MDB.

DESCRIPTION OF DRAWING(S) - The figure shows the schematic representation of data element address assignment method.

pp; 97 DwgNo 8A/18

Title Terms: MULTIDIMENSIONAL; DATABASE; ELEMENT; ACCESS; SYSTEM; LINE; ANALYSE; PROCESS; MAP; INTEGER; ENCODE; STORAGE; ADDRESS; MEMORY; ASSOCIATE; MULTIDIMENSIONAL; DATABASE; DIMENSION

Derwent Class: T01; W01

International Patent Class (Main): G06F-017/30

File Segment: EPI

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             OR PORTION? OR CLUSTER? OR UNIT? ?)
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S5
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S6
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                S1(S)S2
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S8
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                S8 (S) S5
S10
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                S8(S)S6
       143609
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S13
           19
S14
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S15
S16
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             ON)
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S17
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S18
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                S17(S)S5
            0
S19
                S18 NOT (S12 OR S15)
S20
           1
                S8(S)(S3 OR S4 OR S16) (S)S6
           17
S21
                S2(S)S6(S)MARKET?
           17
                S21 NOT (S20 OR S15 OR S12)
S22
?show files
File 348: EUROPEAN PATENTS 1978-2004/Nov W04
         (c) 2004 European Patent Office
File 349:PCT FULLTEXT 1979-2002/UB=20041202,UT=20041125
       (c) 2004 WIPO/Univentio
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13/3,AE,K/5 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00920152

## COLLECTING AND MANAGING CLINICAL INFORMATION RECUEILLIR ET GERER DES INFORMATIONS CLINIQUES

Patent Applicant/Assignee:

SCIENTIA INC, 812 Arden Road, Pasadena, CA 91106, US, US (Residence), US (Nationality)

Inventor(s):

LEVEQUE Joseph A, 3912 North Old Toll Road, Altadena, CA 91001, US, FRYMARK Lori Dolan, 812 Arden Road, Pasadena, CA 91106, US, LIND Douglas D, 19 East 73rd Street, New York, NY 10021, US,

Legal Representative:

BYRNE Matthew T (et al) (agent), c/o Shearman & Sterling, Intellectual Property Docketing, 599 Lexington Avenue, New York, NY 10022, US, Patent and Priority Information (Country, Number, Date):

Patent:

WO 200254187 A2-A3 20020711 (WO 0254187)

Application:

WO 2002US452 20020103 (PCT/WO US0200452)

Priority Application: US 2001754743 20010104

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 8941

## English Abstract

The present system includes the aggregation, anonymization (150), analysis, and dissemination of information including susceptibility, progression, severity of disease (113,115,123,131), the resources utilized to treat those diseases (107), quality of life of patients who have those diseases, ability to participate in the workforce and, ultimately, survival. This information, when analyzed for patients along with relatives of those patients, provides an understanding of why genetically similar or identical patients express diseases differently (137). Collecting the information and linking that information to genotypic information provides a determination of role the genetic makeup of an individual plays in disease contraction, treatment and outcome (150,151,153,157).

Main International Patent Class: G06F-017/60 Fulltext Availability:
Detailed Description

## Detailed Description

... 40 may be integrated with hospital 10 and customer segments 72 via direct linking of data warehouse 150, local outcomes data warehouse 14, and clinical outcomes research 22. Customer segments 72 may include pharmaceutical, biotechnology, genomics or other third party business. Customer segments 72 may also include applications 35 such as drug design, discovery and marketing divisions, patient management insights, and e-health content (FIG 5c). In one embodiment vendor 40 may use data mining application 41 to mine data warehouse 150 and apply the information gained therefrom to insights developments 42. Insights 62 et seg...

...companies 76, care providers 76, and patients 101 (FIG. 5d) - Care providers/payers may access data warehouse 150 via web based Internet connections 25.

Referring now to FIGS. 6a-6c, hospital 10...

# 13/3,AE,K/7 (Item 7 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2004 WIPO/Univentio. All rts. reserv.

## 00816815

METHODS AND APPARATUS FOR RAPID DEPLOYMENT OF A VALUATION SYSTEM PROCEDES ET DISPOSITIF POUR LE DEPLOIEMENT RAPIDE D'UN SYSTEME D'EVALUATION Patent Applicant/Assignee:

GE CAPITAL COMMERCIAL FINANCE INC, 201 High Ridge Road, Stamford, CT 06927-5100, US, US (Residence), US (Nationality) Inventor(s):

DINGMAN Brian N, 284 Woods Hollow Road, Gloversville, NY 12078, US, MESSMER Richard P, 735 Riverview Road, Rexford, NY 12148, US, EDGAR Marc T, 1015 Foxwood Drive, Clifton Park, NY 12065, US, JOHNSON Christopher D, 17 Berkshire Drive W., Clifton Park, NY 12065, US,

## Legal Representative:

BENINATI John F (et al) (agent), General Electric Company, 3135 Easton Turnpike W3C, Fairfield, CT 06431, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200150348 A2 20010712 (WO 0150348)

Application: WO 2000US34916 20001221 (PCT/WO US0034916) Priority Application: US 99173695 19991230; US 2000741211 20001219

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 14611

English Abstract

Main International Patent Class: G06F-017/60 Fulltext Availability: Claims

## Claim

- ... 160 are met, bid 154 is subjected to a simulated bid opening analysis 161 to **predict** whether the bid can be expected to be a winning bid. An **outcome** of a sealed bid auction depends on sizes of the bids received from each bidder...
- ...not know the bids placed by other bidders until the bids are opened, making the **outcome** of the auction uncertain. By placing higher bids, a probability that the auction will be...
- ...for example a Monte Carlo analysis, many scenarios are simulated to produce a distribution of **outcomes**. The distribution of **outcomes** include a probability of winning the auction item(s) and the value gain. By varying...
- ...of market rules and contracts into computerized business rules, codification of potential competition/market forces, **forecasted** budgets and priorities into a preference matrix, one's own bidding capacity,

preferences, risk/return...established criteria 80 and selected data 78 as to third portion or remainder 42 and **divides** third **portion** 42 into portions 46, and then further **divides** each **portion** 46 into categories 48 and 50 and category 50 into clusters 52, 54 and clusters 52, 54 into subclusters 56, 58, 60, 62 and 64 using criteria 80 imported from **database** 76 and each of processes 206 and 208. Individual asset valuations are established for the...

- ...subclusters 56, 58, 60, 62 and 64 by statistical inference.

  The individual asset valuations are listed in cluster tables 136 (see Figure 3) and after adjustment 138, listed in a credit analyst table 140. The established criteria 80 are objective since criteria 80 come from database 76 where they have been placed during full underwriting procedure 14 and sample underwTiting procedure...credit analyst table 140 and untouched asset table 144 for all assets is placed into database 76 in a digital storage device, such as the hard disk storage 178 of computer...
- ...increase the accuracy of statistically inferred valuation 142 by correlating to established criteria 80 in **database** 76 on assets in fully underwritten first portion 16 and assets in sample underwritten second...
- ...to selected data 78 on assets in portions 16 and/or 36 are located in database 76 and then by statistical inference, a value for each asset in third portion 42 a portfolio with a forecasted cash flow recovery may be evaluated by a number of valuation techniques. The typical objective...
- ...are ranked in order of their capability to accurately quantify cash flow, or cash equivalent, **forecasts** with the least downside variances and/or maximum upside variances. The asset is valued by...
- ...s valuation once the best method has been employed. In order to provide the best forecast of asset value, assets are evaluated by each method within a food chain until such...a valuation to the raw data and this rule set is coded into the valuation database in the form of criteria 80. Each time a cluster is touched by multiple hits during a valuation in procedures 14, 34 or 40, a consensus forecast is developed and applied to the cluster. In accordance with system 28, the probability distributions...applicable, such as by way of example without limitation, legal climate, gross domestic product ("GDP") forecast, guarantor climate, collections efficiency, borrower group codes, and the like. One method for sampling a...34, 763 12A23.821 44.160,329 27.5% 30.810 The appropriate variance adjusted forecast is made for each asset and the valuation tables are constructed to include every asset...
- ...capital, plus FX swap cost, plus risks in general uncertainties inherent in the variances of **forecasted** cash flow recovery. If it appears that there is more than a five-percent certainty...
- ...probability of maximum upside probabilities is even more attractive to investors.

  The aggregated portfolio is divided into separately marketable sub portfolios or tranches. Each tranch has a forecasted cash flow probability distribution and time duration from prior analytics. These tranches are then given...are sampled 242 according to risk. Second, assets are underwritten 244, and valuations recorded. Third, market value clusters are formed 246, such as by FCM, as described below. Fourth, regression models are built...
- ...inferentially valued portion 42 of portfolio 12 in a manner weighted by the counts to **predict** individual values for each of the non-underwritten assets. The individual asset values produced according previous appraisal amount, **market** value **cluster** (**predicted** from previous appraisal amount, land area, building area, current appraisal amount, court auction realized price...
- ...a notion of worth to collateral assets. The underwritten valuations are

stored in a master database table, such as database 76 (shown in Figure 2). Valuations are typically summarized in terms of monetary units (e...

2

```
15/3, AE, K/1
                 (Item 1 from file: 348)
DIALOG(R) File 348: EUROPEAN PATENTS
(c) 2004 European Patent Office. All rts. reserv.
00979119
Method for discovering groups of objects having a selectable property from
    a population of objects
Verfahren zur Entdeckung von Gruppen von Objekten mit einer auswahlbaren
    Eigenschaft aus einer Objektpopulation
Methode pour decouvrir des groupes d'objets qui ont une caracteristique
    selectionnnable dans une population d'objets
PATENT ASSIGNEE:
 GMD - FORSCHUNGSZENTRUM INFORMATIONSTECHNIK GMBH, (1643612), Schloss
   Birlinghoven, D-53754 Sankt Augustin, (DE), (Applicant designated
INVENTOR:
 Wrobel, Stefan, Dr., Kothenstrasse 2, 47269 Duisburg, (DE)
LEGAL REPRESENTATIVE:
  Hilleringmann, Jochen, Dipl.-Ing. et al (60352), Patentanwalte von
   Kreisler-Selting-Werner, Bahnhofsvorplatz 1 (Deichmannhaus), 50667 Koln
PATENT (CC, No, Kind, Date): EP 887749 A2
                                            981230 (Basic)
                              EP 887749 A3
APPLICATION (CC, No, Date):
                              EP 98111724 980625;
PRIORITY (CC, No, Date): EP 97110452 970626
DESIGNATED STATES: DE; FR; GB
EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI
INTERNATIONAL PATENT CLASS: G06F-017/30; G06F-009/44
ABSTRACT EP 887749 A2
   A method for detecting a selectable number of groups of objects having
  at least one selectable characteristic from a population of objects
  specifiable by a plurality of attributes comprising the following steps:
  - subdividing the objects of the population into object groups of a first
  order, on the basis of respectively at least one attribute,
  - detecting the quality of each object group of this order, on the basis
  of the total number of its objects and the number of its objects having
  said at least one characteristic and/or the number of its objects not
  having said characteristic,
  - for each object group, including the object group of this order into
  the number of object groups to be detected, if the object group has a
  quality higher than the lowest quality of the object group among the
  object groups detected up to this point,
  - for each object group of this order, detecting at least one
 hypothetical first quality on the basis exclusively of those objects of
  this object group which have at least one of said characteristics, and/or
  at least one hypothetical second quality on the basis exclusively of
  those objects of this object group which do not have at least one of said
  characteristics, wherein the at least one of the first or second
  qualities is a quality of a hypothetical group derived from the actually
  processed group and comprising exclusively the objects thereof having one
 or not having one of said at least one characteristics, and
  - subdividing all those object groups of this order the at least one of
  the respectively assigned first or second hypothetical qualities of which
  comprise a selectable quality value and particularly are of the quality
  of the respective object groups, into object groups of the next lower
  order, by selecting at least one attribute.
ABSTRACT WORD COUNT: 304
NOTE:
  Figure number on first page: 11A
LANGUAGE (Publication, Procedural, Application): English; English; English
FULLTEXT AVAILABILITY:
                           Update
                                     Word Count
Available Text Language
     CLAIMS A (English)
                           9853
                                      909
      SPEC A
                (English)
                          9853
                                     10150
```

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Total word count - document A 11059
Total word count - document B 0
Total word count - documents A + B 11059
INTERNATIONAL PATENT CLASS: G06F-017/30 ...
```

## ... G06F-009/44

...SPECIFICATION introducing a number of space-saving abbreviations for field names and field values).

From such data, traditional data mining software can produce different kinds of knowledge: decision tree algorithms induce models that predict whether a certain customer will reply to a future mailing, clustering algorithms segment our customer base into homogeneous groups that can be treated together in marketing campaigns, etc.

1.2 Problems with the single-table assumption Furthermore, since we can add...

15/3, AE, K/7 (Item 6 from file: 349)
DIALOG(R) File 349: PCT FULLTEXT
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00989416

METHOD AND SYSTEM FOR PLACEMENT, MONITORING AND MEASUREMENT OF INTERACTIVE ADVERTISING

PROCEDE ET SYSTEME DE MISE EN PLACE, DE SURVEILLANCE ET DE MESURE D'UNE PUBLICITE INTERACTIVE

Patent Applicant/Assignee:

KENT RIDGE DIGITAL LABS, 21 Heng Mui Keng Terrace, Singapore 119613, SG,
SG (Residence), SG (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

PADMANABHAN Ramanath, Block 506, #08-219, West Coast Drive, Singapore 120506, SG, SG (Residence), IN (Nationality), (Designated only for: US) SITARAM Ranganatha, Block 218, Choa Chu Kang Central, #02-250, Singapore 680218, SG, SG (Residence), IN (Nationality), (Designated only for: US). Legal Representative:

KANG Alban (et al) (agent), Alban Tay Manhtani & De Silva, 39 Robinson Road, #07-01 Robinson Point, Singapore 068911, SG,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200319444 Al 20030306 (WO 0319444)
Application: WO 2001SG169 20010823 (PCT/WO SG0100169)

Priority Application: WO 2001SG169 20010823

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 7144

## English Abstract

A decision support system for an interactive advertising system, the decision support system being for collecting and analysing data obtained through interaction by at least one user with the interactive advertising system, the user using a user's machine for the interaction, and measuring the effectiveness of the advertisement. Also disclosed is a method for placement, monitoring and measurement of an interactive advertising system having an interactive advertising device for displaying at least one advertisement, the method including the steps of

specifying the goals of the at least one advertisement; placing the at least one advertisement using data obtained from previous advertising using the interactive advertising system; monitoring user interactivity with the interactive advertising system as a result of the at least one advertisement so as to collect data; and using the data to determine the effectiveness of the at least one advertisement.

Main International Patent Class: G06F-017/60 Fulltext Availability: Claims

#### Claim

... of the data collection and analysis systems and methods described and claimed herein, The demographics database is a summary of the above two databases with respect to the lifestyles, interests, habits, and behaviour of the users/respondents. This data may also contain certain estimates, predictions and rules developed by a variety of data tools acting on the interaction data. lo Figure 4 shows the database schemes for the interaction database given an interactive advertisement in a bus. The database is implemented as a relational database so that it may be easily queried, and made accessible for subsequent analysis and measurement. The **marketing** and demographics **databases** are mainly derived from the interaction database using existing data mining techniques and tools. Some methods that are specific to interactive advertisement are described below. Interaction...the present invention, the objects to be classified are generally represented by records in a database , and the act of classification consists of updating each record by completing a field with...limited number of classes, and any record may be applied to any one of them. Decision trees and memory-based reasoning are techniques well suited for classification; and link analysis may, in...the population segments that have responded to similar advertisements in that cluster in the past. Market basket analysis, memory-based reasoning, decision trees, and artificial neural networks are suitable for use in prediction. The choice of the technique perform this analysis, all the data is grouped into market baskets including all the advertisements to which each viewer has responded. Based on these baskets...

15/3,AE,K/15 (Item 14 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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## 00796185

COMBINING VALUE AND PROBABILITY MODELS IN DATABASE MINING COMBINAISON DE MODELES DE VALEURS ET PROBABILISTES DANS L'EXPLOITATION EN PROFONDEUR D'UNE BASE DE DONNEES

Patent Applicant/Assignee:

UNICA TECHNOLOGIES INC, 55 Old Bedford Road, Lincoln, MA 01773, US, US (Residence), US (Nationality), (For all designated states except: US) Patent Applicant/Inventor:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200129692 A2-A3 20010426 (WO 0129692)
Application: WO 2000US41232 20001018 (PCT/WO US0041232)

Priority Application: US 99422690 19991021

Parent Application/Grant:

Related by Continuation to: US 99422690 19991021 (CON)

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 5353

## English Abstract

A technique to produce a marketing campaign is described. The technique scores a data set of prospects using a plurality of models that estimate state transition probabilities for the prospects, with the models based on samples of potential contacts and their responses, and scores the data set with a plurality of valuation models to determine rewards gained from the prospects in the data set. The model combines the probability of the event occurring for the prospects and values of the prospects to provide targetability value estimates for the prospects by using Markov decision processes from outputs of the scoring and solves the Markov decision processes for the prospects.

Main International Patent Class: G06F-017/60 International Patent Class: G06F-017/30 Fulltext Availability:
Detailed Description

## Detailed Description

... COMBINING VALUE AND PROBABILITY MODELS IN DATABASE MINING BACKGROUND

This invention relates generally to data mining

This invention relates generally to data **mining** software.

Data mining software extracts knowledge that may be suggested by a set of data. For example, data mining software can be used to maximize a return on investment in collecting marketing data, as well as other applications such as credit risk assessment, fraud detection, process control, medical diagnoses and so forth. Typically, data mining software uses one or a plurality of different types of modeling algorithms in combination with...

...rate, behavioral response or other output from a targeted group of individuals represented by the data. Generally, data mining software executes complex data modeling algorithms such as linear regression', logistic regression, back propagation neural network, Classification and Regression Trees (CART) and Chi squared Automatic Interaction Detection (CHAD) decision trees, as well as other types of algorithms on a set of data.

SUMMARY According to...

15/3,AE,K/17 (Item 16 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2004 WIPO/Univentio. All rts. reserv.

## 00571516

EXECUTION OF MULTIPLE MODELS USING DATA SEGMENTATION

EXECUTION DE PLUSIEURS MODELES UTILISANT LA SEGMENTATION DE DONNEES

Patent Applicant/Assignee:

UNICA TECHNOLOGIES INC,

LEE Yuchun,
KENNEDY Ruby,
CRITES Robert,
Inventor(s):
LEE Yuchun,
KENNEDY Ruby,
CRITES Robert,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200034889 A2 20000615 (WO 0034889)
Application: WO 99US29342 19991209 (PCT/WO US9929342)

Priority Application: US 98208037 19981209

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 8826

## English Abstract

A method executed on a computer for modeling expected behavior is described. The method includes scoring records of a dataset that is segmented into a plurality of data segments using a plurality of models and converting scores of the records into probability estimates. Two of the techniques described for converting scores into probability estimates are a technique that transforms scores into the probabilities estimates based on an equation and a binning technique that establishes a plurality of bins and maps records based on a score for the record to one of the plurality of bins.

Main International Patent Class: G06F-017/30
Fulltext Availability:
Detailed Description
Detailed Description
EXECUTION OF MULTIPLE MODELS USING DATA SEGMENTATION
BACKGROUND
This invention relates generally to data mining software.

Data mining software extracts knowledge that may be suggested by a set of data. For example, data mining software can be used to maximize a return on investment in collecting marketing data, as well as other applications 1 5 such as credit risk assessment, fraud detection, process control, medical diagnoses and so forth. Typically, data mining software uses one or a plurality of different types of modeling algorithms in combination with...

...rate, behavioral response or other output from a targeted group of individuals represented by the data. Generally, data mining software executes complex data modeling algorithms such as linear regression, logistic regression, back propagation neural network, Classification and Regression (CART) and Chi2 (Chi squared) Automatic Interaction Detection (CHAID) decision trees, as well as other types of algorithms on a set of data.

Results obtained by ...

22/3,AE,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2004 European Patent Office. All rts. reserv.

## 01584485

Method and systems for planning advertising campaigns Verfahren und Systeme zur Planung von Werbekampagnen Procede et systemes pour la planification des campagnes de publicite PATENT ASSIGNEE:

WebTV Networks, Inc., (2302177), La Avenida Avenue, Mountain View, CA 94043, (US), (Applicant designated States: all) INVENTOR:

Ozer, Stuart, 412 Franconia St., San Francisco, Ca 94110, (US) Hart, Michael Patrick, 139 Welsh St. No.2, San Francisco, CA 94107, (US) Cho, Wei Wei Ada, 707 Continental Circle, Apt. No. 1517, Mountain View, California 94040, (US)

Chau, Caroly Khanh, 1156 Robway Ave., Campbell, CA 95008, (US) LEGAL REPRESENTATIVE:

Grunecker, Kinkeldey, Stockmair & Schwanhausser Anwaltssozietat (100721) , Maximilianstrasse 58, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1315110 A2 030528 (Basic)

APPLICATION (CC, No, Date): EP 2002025700 021120;

PRIORITY (CC, No, Date): US 991025 011121

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE; SK; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

## ABSTRACT EP 1315110 A2

A system, including a planning module, a control module and a receiver module, configured to schedule display of advertisements to achieve an advertising impression goal. The planning module enables scheduling of advertising impressions in accordance with target criteria. Further, the planning module enables selecting an advertising impression goal for advertisements, assigning an advertising type and defining a weight for the advertisement. The control module receives the schedule, the advertising type and the defined weights and generates one or more metadata files that contain target criteria, advertising type and weights for the advertisement. The one or more metadata files and advertising content for the advertisement, are delivered to the receiver module that is configured to define a display frequency for the advertising content based upon one or more of the metadata files. The receiver module selectively displays the advertising content of the advertisement to achieve the advertising impression goal.

ABSTRACT WORD COUNT: 149

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 200322 1470 SPEC A (English) 200322 17455

Total word count - document A 18925

Total word count - document B 0

Total word count - documents A + B 18925

- ...SPECIFICATION Illustratively, overall advertising inventory module 50 receives data from date dimension 62, time dimension 64, marketing area dimension 66, and ad space dimension 68. The data stored within overall advertising inventory...
- ...50 is representative of any combination of values of date dimension 62, time dimension 64, marketing area dimension 66, and ad space dimension 68. Each combination of values is unique for...

...The particular embodiment of data module 34 will be discussed with respect to a relational database; however, one skilled in the art can appreciate that data module 34 can store the...

...variety of other structures, such as but not limited to, a multidimensional data cube, an **OLAP** data store, or the like. As shown, module 50 includes a total inventory attribute 70...

22/3,AE,K/9 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00788809

SYSTEM AND METHOD FOR ANALYZING DE-IDENTIFIED HEALTH CARE DATA
SYSTEME ET PROCEDE D'ANALYSE DE DONNEES DE SOINS DE SANTE NE POUVANT PLUS
ETRE IDENTIFIEES

Patent Applicant/Assignee:

QUINTILES TRANSNATIONAL CORPORATION, P.O. Box 13979, Research Triangle Park, NC 27709-3979, US, US (Residence), US (Nationality) Inventor(s):

OBER Stephen N, 15 Ledge Road, Southboro, MA 01772, US, GRUBMULLER John, 14 Orchard Hill Circle, Bedford, NH 03110, US, FARRELL Maureen, 9 Copeland Drive, Bedford, MA 01730, US, WENTWORTH Charles, 45 Birch Street, Unit 3, Attleboro, MA 02703, US, GILBERT Tom, 103 Hanlon Road, Holliston, MA 01746, US, BARRETT Kevin, 32 Cider Hill Lane, Sherborn, MA 01770, US, DAVIS Steven, 2 Auburn Court, Brookline, MA 02446, US, NORDMAN Erik, 23 Lord Street, Apt. 2, Waltham, MA 02451, US, GRENIER Randell, 11A Wycoma Way, Waltham, MA 02451, US, Legal Representative:

KIRSCH Gregory J (et al) (agent), Needle & Rosenberg, P.C., Suite 1200, The Candler Building, 127 Peachtree Street N.E., Atlanta, GA 30303-1811, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200122323 A1 20010329 (WO 0122323)

Application: WO 2000US25818 20000920 (PCT/WO US0025818)

Priority Application: US 99154726 19990920

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English Fulltext Word Count: 6611

## English Abstract

A system and method for creating a unique alias associated with an individual identified in a health care database such that health care data, and particularly pharmaceutical-related data, can be efficiently gathered and analyzed. The system has a first data store (302) for storing at least one record where each record includes a plurality of identification fields which when concatenated uniquely identify an individual, and at least one health care field corresponding to health care data associated with individual. The system also has a second data store (304), and a processor. The processor selects a record of the first data store, then selects a subset of the plurality of identification fields within the selected record, and concatenates the selected subset of identification fields. Then the processor stores the concatenated identification fields in a record in the second data store with the at least one health care field from the selected record of the first data store.

### Claim

- ... to segregate the claims data, it becomes much harder to generate valuable research and market data based upon the unique attributes for specific individuals, such as age, gender and geographic distribution. It is therefore desirous to provide the ability to efficiently gather information from the claims databases to allow research and analysis of the attributes that effect the pharmaceutical industry. Accordingly, the...
- ...method for creating a unique alias associated with an individual identified in a health care database, that allows the aggregation of segregated data for marketing research. The system may include a first data store for storing at least one record...
- ...first data store and the second data store can either be located within the same database or in separate databases.

  The health care data stored within the first data store may, in one embodiment, correspond...
- ...pharmaceutical claims data. The selected subset may correspond to a specific person in the healthcare database, and the person's last name, birthday, and gender are concatenated to forin a unique...method for creating a unique alias associated with an individual identified in a health care database, wherein the health care database stores at least one record, and each record has a plurality of identification fields which...
- ...the individual. The method includes the steps of selecting a record within the health care **database**, selecting a subset of the plurality of identification fields within the selected record, concatenating the...
- ...of identification fields, and storing the concatenated identification fields in a record in a second **database** with the at least one health care field from the selected record of the first...
- ...fields and the at least one health care field of each record of the second database. The step of selecting a record within the health care database may comprise selecting a record from pharmaceutical claims data. Further, the step of concatenating the...
- ...of identification fields may comprise, for example, concatenating, for a specific person in the healthcare database, that person's last name, birthday, and gender. Thus, based on the concatenated identification fields...
- ...records into a data cube. The step of selecting a record within the health care database may comprise selecting records of the first data store that are in tabular form, and...population identifiers allow users to follow patients over time yielding important results unavailable in other databases, such as patient drug switching behavior. By linking medical and phan-nacy transactions at the...
- ...can be determined. The report displayed by the system may contain several attributes, such as: market shares geographic information at the national, regional, state and MSA levels; trends over time including ...
- ...number of ways to help make business decisions, such as monitorinor new drug launches and 'marketing campaigns, enhanced sales force targeting, and micro- marketing in select geographic areas or to select customers. Furthermore, the system can be used for forecasting and development of a pharmaceutical marketing strategy including indication-specific product positioning, early warning market share shifts, clinical trial site selection, investigator recruiting, and accurate intelligence on market

size and demand. Other objects, features, and advantages of the present invention will become apparent...identifier, encrypting this identifier, and removing specific patient identifying fields. Data is then loaded into database tables (such as an Oracle database) at step 104 that also reside on SITE 2. At step 105, SITE 2 runs...

...for analyzing and consolidating the data and for transfon-ning the resulting Oracle tables into **OLAP** cubes. The cube building process may run on a different computer (such as SITE 2).

Cubes are modeled using an **OLAP** product on a desktop computer under, for

example, the Windows NT operating system. The cube...

?

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?ds
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Set
        Items
                Description
                DATABASE? OR DATA()BASE? ? OR DATA (2N) (WAREHOUS? OR WAR-
S1
      2965544
             E()HOUS? OR MINE? ? OR MINING?) OR DATAMIN? OR DB OR DBS OR D-
             ATABANK? OR DATA()BANK? OR DATAFILE? ? OR DATA()FILE? ? OR R-
             DBMS OR RDB OR RDBM OR OODB OR O()O()D()B OR R()D()B()M
S2
      2017075
                (MARKET? ? OR BUSINESS) (2N) (SEGMENT? OR SECTION? OR GROU-
             P? OR PORTION? OR CLUSTER? OR UNIT? ?)
S3
       674521
                (SPLIT???? OR DIVIDE? OR DIVISION? OR DIVIDING OR SUBSET? ?
              OR SUB()SET? ? OR SEGREGAT? OR SEPARAT? OR LIST??? OR ITEMI-
             Z?) (3N) (VARIABLE? OR MARKET? OR CATEGORY OR CATEGORIES OR C-
             HARACTERISTIC? OR DIMENSION? OR FEATURE?)
S4
       356894
                (SPLIT???? OR DIVIDE? OR DIVISION? DIVIDING OR SUBSET? ? OR
              SUB()SET? ? OR SEGREGAT? OR SEPARAT? OR LIST??? OR ITEMIZ?)
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S5
       478874
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             Z?)(3N) (DATA OR RECORD? ? OR STAT OR STATS OR STATISTICS OR -
             INFORMATION)
         7575
S6
                DECISION()TREE? ?
S7
        55811
                OPAL OR (ONLINE OR ON()LINE)()ANALYTICAL()PROCESS? OR OLAP
         1806
S8
                S1(S)S2(S)(S3 OR S4 OR S5)
S9
            4
                S8(S)S6
S10
           16
                S8 (S)S7
S11
           13
                S10 NOT S9
S12
           11
                RD (unique items)
      6227681
S13
                PREDICT? OR OUTCOME? OR FORECAST?
S14
          429
                S8 AND S13
S15
          253
                S8 (S)S13
S16
          737
                S1(10N)S2(10N)(S3 OR S4 OR S5)
S17
          22
                S16(10N)S13
          12
S18
                RD (unique items)
          204
S19
                S1(S)MARKET?(S)S6
          79
S20
                S19(S)S13
          45
S21
                RD (unique items),
          38
S22
                S21 NOT PY>2001
           70
S23
                S1(S)MARKET?()S7
S24
           35
                RD (unique items)
           35
S25
                S24 NOT S22
S26
           35
                S25 NOT PY>2001
?show files
File 15:ABI/Inform(R) 1971-2004/Dec 07
         (c) 2004 ProQuest Info&Learning
       9:Business & Industry(R) Jul/1994-2004/Dec 07
File
         (c) 2004 The Gale Group
File 610:Business Wire 1999-2004/Dec 08
         (c) 2004 Business Wire.
File 810: Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
File 275: Gale Group Computer DB(TM) 1983-2004/Dec 08
         (c) 2004 The Gale Group
File 476: Financial Times Fulltext 1982-2004/Dec 08
         (c) 2004 Financial Times Ltd
File 624:McGraw-Hill Publications 1985-2004/Dec 07
         (c) 2004 McGraw-Hill Co. Inc
File 621: Gale Group New Prod. Annou. (R) 1985-2004/Dec 08
         (c) 2004 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2004/Dec 08
         (c) 2004 The Gale Group
File 613:PR Newswire 1999-2004/Dec 07
         (c) 2004 PR Newswire Association Inc
File 813:PR Newswire 1987-1999/Apr 30
         (c) 1999 PR Newswire Association Inc
     16:Gale Group PROMT(R) 1990-2004/Dec 08
         (c) 2004 The Gale Group
File 160: Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
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File 634:San Jose Mercury Jun 1985-2004/Dec 07
(c) 2004 San Jose Mercury News

File 148:Gale Group Trade & Industry DB 1976-2004/Dec 08
(c) 2004 The Gale Group

File 20:Dialog Global Reporter 1997-2004/Dec 08
(c) 2004 The Dialog Corp.

File 647:CMP Computer Fulltext 1988-2004/Nov W4
(c) 2004 CMP Media, LLC

File 696:DIALOG Telecom. Newsletters 1995-2004/Dec 07
(c) 2004 The Dialog Corp.

File 674:Computer News Fulltext 1989-2004/Sep W1
(c) 2004 IDG Communications

File 369:New Scientist 1994-2004/Nov W4
(c) 2004 Reed Business Information Ltd.

9/3,K/2 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07251836 Supplier Number: 61621900 (USE FORMAT 7 FOR FULLTEXT)

Supersized databases - Vendors are loading their offerings with advanced goodies.(Product Announcement)

McCright, John S. PC Week, p14 April 24, 2000

Language: English Record Type: Fulltext

Article Type: Product Announcement Document Type: Magazine/Journal; Trade

Word Count: 632

... users will really dig data mining

From PC Week Labs: Microsoft Corp. has upped the database ante again, including data mining features in its upcoming SQL Server 2000 database , due by midyear (Beta 2 code ships this week). No other database vendor has done this, and Microsoft's accessible data interfaces and easy-to-use administration tools make this complex technology approachable. Using SQL Server 2000's data mining engine, PC Week Labs drilled down to find the most important factors affecting specific criteria or to perform market segmentation analyses to personalize Web sites. Data mining information is available through either a relational or an online analytical processing interface. Four trees (see screen) and two clustering data algorithms are provided. This release also includes distributed guery features for scalable performance across shared-nothing clusters of servers. For databases that can be divided into logical groupings this feature is going to provide incredible speed boosts. Look for a full review of ...

9/3,K/4 (Item 1 from file: 696)
DIALOG(R)File 696:DIALOG Telecom. Newsletters
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00776946

Satellite Software: Better Management With Fewer Hands

Wireless Insider

October 1, 2001 VOL: 2 ISSUE: 37 DOCUMENT TYPE: NEWSLETTER

PUBLISHER: PHILLIPS BUSINESS INFORMATION

LANGUAGE: ENGLISH WORD COUNT: 3002 RECORD TYPE: FULLTEXT

(c) PHILLIPS PUBLISHING INTERNATIONAL All Rts. Reserv.

техт.

... operator can customize the look and feel of his

or her operation. "A super-macro  $\ensuremath{\operatorname{decision}}$   $\ensuremath{\operatorname{tree}}$  , for example, allows the operator

to set up decisions in every command level on the...make our software as versatile as possible," Graham says.

"With Crystal, we can address smaller market segments such as studio management

in broadcast facilities where scheduling and ancillary equipment has to be  $\dots$  whole M&C sector as an evolving entity where there is no end to the  $\mathbf{list}$  of new

features and new products.

His company's customers, which include DirecTV Inc.'s Los Angeles Broadcast...of our monitoring and control software.

The .Net platform will provide a rich set of database support, higher level

security, and a more flexible GUI," says Gray who describes customers as...

and SLA functions. Other functions such as interfaces to Oracle, and MS ODBC (Open Database Connectivity) are also part of the requirements."
"As satellite becomes an integral part of larger...?

12/3,K/5 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07303061 Supplier Number: 61881297 (USE FORMAT 7 FOR FULLTEXT)

Web-Enabled CRM. (Buyers Guide) Computer Telephony, v8, n4, p52

April, 2000

Language: English Record Type: Fulltext

Article Type: Buyers Guide

Document Type: Magazine/Journal; Trade

Word Count: 4479

... data from front office CRM apps like Siebel and Clarify, as well as back office databases, e-commerce, and ERP systems, and uses it to create OLAP reports and structure marketing campaigns. In addition to basic data mining, E.piphany has a long list of sophisticated features that encompass benchmarking, trend forecasting, outbound campaign creation and management, and realtime targeted marketing. A...

...this work focuses on evaluating the performance of existing sales and marketing efforts, identifying key market drivers, and segmenting one's own customer base according to needs and opportunity.

E.piphany recently scored a...

?

18/3,K/12 (Item 1 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2004 The Dialog Corp. All rts. reserv.

39057120 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PointClear (TM) Study Shows Companies are Shifting Their Marketing Mix in 2005 to Improve Lead Generation and Qualification

PR NEWSWIRE (US)

November 16, 2004

JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 702

(USE FORMAT 7 OR 9 FOR FULLTEXT)

opportunities, provides sales teams with ready buyers, and verifies results. PointClear's comprehensive portfolio of outcome -based marketing includes: building/optimizing marketing databases multi-channel prospecting programs, in-depth prospect profiling, fulfillment and e-fulfillment, list segmentation , target market intelligence, closed-loop Sales Opportunity Management, ROI analysis, and much more. PointClear, LLC

CONTACT: Denise...

22/3,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02234473 83531689

Silver in the data mine

Cormier-Chisholm, James

Futures v30n13 PP: 42-45 Oct 2001

ISSN: 0746-2468 JRNL CODE: CMM

WORD COUNT: 1673

ABSTRACT: Market analysis, at its most fundamental level, is pattern recognition. Advanced data mining technologies are an efficient way of arriving at short-term forecasts and of providing insights into the role of predictive and explanatory variables. Data mining techniques like Cart and Mars have an important advantage over neural net techniques: They apply output rules and predictive models transparent to the investor. For example, when investigating the silver market, investors can examine decision trees, such as those produced by Cart and multivariate regression formulas produced by Mars, and determine...

...TEXT: result of long-term economic/political events or of short-term technical and speculative influences. **Market** knowledge of **predictor** variables gives traders a better grasp of how long they should carry a trade.

DO...

22/3,K/7 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01397693 00-48680

Predictive modeling for non-statisticians

Ables, Geoffrey

Target Marketing v20n3 PP: 114-116 Mar 1997

ISSN: 0889-5333 JRNL CODE: ZIR

WORD COUNT: 1204

ABSTRACT: A few factors to consider when determining if **predictive** modeling will turn up new useful information for your **database marketing** are: 1. **predictable** behavior, 2. significant sample size, 3. exhaustion of simple targeting techniques, 4. presence of **predictive** information. A **predictive** model takes as input a listing of all individuals who have displayed the desired behavior...

... then compares all the known characteristics about both of these groups. The result is a **decision tree**, or mathematical formula, that defines which characteristics are most descriptive in differentiating individuals with the...

22/3,K/8 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01316439 99-65835

Data warehouses, marts, metadata, OLAP/ROLAP, and data mining--a glossary

Castelluccio, Michael

Management Accounting v78n4 PP: 59-61 Oct 1996

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 1083

...TEXT: and MOLAP (multidimensional online analytical processing), as well as two-and three-tiered OLAP.

Traditional databases are retrospective in design: What did we sell? What debt have we accumulated? Data mining is prospective: What will be the consequences of our debt in the next six months? Where is the best market for a new service? Data mining works by using modeling. A model is created out of current information, and then it is projected onto another situation where the information does not yet exist. It predicts using the reasoning tools of artificial intelligence: neural networks, decision trees , if-then rules, genetic algorithms, and the nearest neighbor method. What makes data mining so valuable is that it provides predictive analysis. In the process, asking the right question is crucial because the answer often reveals...

22/3,K/12 (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

00595886 20011004277B8434 (USE FORMAT 7 FOR FULLTEXT)

SPSS BI Expands Global Presence With New Releases of Leading Data Mining Tools 3; Local-language versions of Clementine 6.0 and AnswerTree 3.0 now available

Business Wire

Thursday, October 4, 2001 09:00 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 726

...zooming and

printing, and an easier to use production mode.

About AnswerTree

AnswerTree is a data mining tool that creates decision trees for profiling

groups and predicting how these groups will respond to marketing and sales

offerings. AnswerTree's advanced analytics describe how customer or citizen groups differ. Using that information, the software can then **predict** their

tendencies to respond one way or another to promotions or programs. AnswerTree

provides users with the most **decision tree** algorithms in one tool, a visual

tree for understanding groups better, evaluation graphs for better understanding of model performance and a scalable architecture for mining
large data sets.

About Clementine

Clementine, SPSS' enterprise-strength data mining workbench, helps businesses improve the profitability...

22/3,K/15 (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02090382 SUPPLIER NUMBER: 19535099 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The business value of data warehousing. (Technology Information)

Spencer, Tricia; Blahuta, Donnelle

Enterprise Systems Journal, v12, n6, p40(4)

June, 1997

ISSN: 1053-6566 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 2801 LINE COUNT: 00245

... processes can be more efficient by providing suppliers with access to current inventory information.

Data Mining

The data warehouse creates new opportunities for an organization that were simply not feasible with highly fragmented data. Advances in data mining can provide significant insights into a business. For example, early adopters in the financial and retail industries are using advanced data analysis for predicting customer behavior, fraud detection and market -basket analysis. The application of data mining techniques -- such as neural networks, decision trees and data visualization -- will help organizations in all industries tap into the potential of the data warehouse

Mass Customization

Opportunities in the area of market segmentation to the point of mass customization...

22/3,K/16 (Item 3 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02041687 SUPPLIER NUMBER: 19111579 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Data mining today. (includes product directory and related article on current data mining implementations) (Buyers Guide)

Brooks, Peter

DBMS, v10, n2, p59(3)

Feb, 1997

DOCUMENT TYPE: Buyers Guide ISSN: 1041-5173 LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3540 LINE COUNT: 00293

... available.

XpertRule Profiler by Attar Software Ltd. uses a rule induction process to create a decision tree that identifies which factors affect the desired outcome. An easy-to-understand Decision Tree View shows the number of database records and frequency of the desired outcome in each decision tree node. WizRule from WizSoft Inc. uses a proprietary mathematical algorithm to discover every rule under investigation in a relatively short time. Angoss Software International Ltd.'s KnowledgeSeeker specializes in market segmentation and target marketing.

The key benefit of rules-based data mining approaches is that they are relatively easy...

22/3,K/17 (Item 1 from file: 621)

DIALOG(R) File 621: Gale Group New Prod. Annou. (R) (c) 2004 The Gale Group. All rts. reserv.

03055973 Supplier Number: 80295354 (USE FORMAT 7 FOR FULLTEXT) SPSS Data Mining Tools Lead KDnuggets Poll for Second Year in a Row. Business Wire, p2422

Nov 26, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 847

 $\dots$  British Telecommunications, Unilever, Provident Financial and e-Dialog.

About AnswerTree

AnswerTree is SPSS Inc.'s data mining tool that creates decision trees for profiling groups and predicting how these groups will respond to marketing and sales offerings. AnswerTree's advanced analytics describe how customer or citizen groups differ. Using that information, the software can then predict their tendencies to respond one way or another to promotions or programs. AnswerTree provides users with the most decision tree algorithms in one tool, a visual tree for understanding groups better, evaluation graphs for better understanding of model performance and a scalable architecture for mining large data sets.

About SPSS BI

SPSS BI, a division of SPSS Inc., helps people solve business...

22/3,K/18 (Item 2 from file: 621)

DIALOG(R) File 621: Gale Group New Prod. Annou. (R)

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01892452 Supplier Number: 54816302 (USE FORMAT 7 FOR FULLTEXT)
Oracle Acquires Data Mining Business of Thinking Machines Corporation.
PR Newswire, p4482

June 7, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 602

... now allows these data warehouses to become highly productive customer information repositories."

Darwin puts powerful data mining techniques in the hands of general business users and experienced analysts alike. Easy to use wizards automate data mining, while providing advanced users with full control over all options and parameters. Darwin combines advanced analytics — including neural networks, decision trees, and memory-based reasoning — with unmatched power and price performance. The one-button model-code generation, powerful scripting language and robust software development kit bring predictive forecasting capabilities to sales, call center, marketing and collections organizations. Darwin runs on Sun and HP servers and exports data mining models in C, C++ and Java for execution within Oracle databases. A Windows NT release is planned for later this year.

Oracle Corporation is the world...

22/3,K/19 (Item 3 from file: 621)

DIALOG(R) File 621: Gale Group New Prod. Annou. (R)

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01504463 Supplier Number: 47212623 (USE FORMAT 7 FOR FULLTEXT)

Building on its market leadership in data analysis, SAS extends its data
mining solution to business professionals.

Business Wire, p03170313

March 17, 1997

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 883

Business technologists - that is, marketing analysts and other business-unit decision makers who want to predict consumer behavior or perform other powerful analyses - currently have few options other than turning to quantitative experts or using single-purpose, shrink-wrapped software currently on the market. Such packages might allow the business decision maker to create a decision tree, for example. But SAS Institute's solution, with its visual data mining GUI for business users, is the first to combine micro-mining ease of use with macro-mining analytical depth. The product will offer a complete range of algorithms: decision trees, clustering, neural networks, data mining regression, and associations. Users will be able, in an automated fashion, to compare different modeling...

22/3,K/21 (Item 1 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

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04194773 Supplier Number: 54862507 (USE FORMAT 7 FOR FULLTEXT)
ORACLE: Oracle acquires data mining business of Thinking Machines
Corporation.

M2 Presswire, pNA

June 11, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 599

... now allows these data warehouses to become highly productive customer information repositories."

Darwin puts powerful data mining techniques in the hands of general business users and experienced analysts alike. Easy to use wizards automate data mining, while providing advanced users with full control over all options and parameters. Darwin combines advanced analytics - including neural networks, decision trees, and memory-based reasoning - with unmatched power and price performance. The one-button model-code generation, powerful scripting language and robust software development kit bring predictive forecasting capabilities to sales, call centre, marketing and collections organisations. Darwin runs on Sun and HP servers and exports data mining models in C, C++ and Java for execution within Oracle databases. A Windows NT release is planned for later this year.

Oracle Corporation is the world...

22/3,K/33 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

02429185 (USE FORMAT 7 OR 9 FOR FULLTEXT)

SAS Institute Debuts Enterprise Miner Software On Sun Microsystem's Solaris BUSINESS WIRE

August 05, 1998 15:0

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1024

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... mining methodology, to delivering results through powerful presentation features. This process reveals trends, explains known outcomes , predicts future outcomes , and identifies factors that can secure a desired effect. Generating meaningful results through data mining

... SAS/IntrNet(TM) software, which liberally incorporates Java technology. In this context, the Institute's **market** leading analytic strengths complement Sun's leadership in providing Web technologies.

About SAS Institute Now...

22/3,K/36 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

01305943 (USE FORMAT 7 OR 9 FOR FULLTEXT)

SPSS Ships AnswerTree; New Powerful Tool for Discovering Segments, Profiles and Hidden Patterns in Data

BUSINESS WIRE

March 31, 1998 10:23

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 488

... data mining, AnswerTree, developed by SPSS Inc., enables users to easily find segments, build profiles, **predict outcomes** and discover patterns in data. Automatically producing an intuitive tree diagram, this multi-method classification...

...those who need to identify key groups in their data, for example, credit risk scoring, database marketing, institutional research and crime analysis. AnswerTree helps database marketers build profiles of key customers while users involved in direct mailings can easily identify who

• • •

22/3,K/38 (Item 1 from file: 674) DIALOG(R)File 674:Computer News Fulltext (c) 2004 IDG Communications. All rts. reserv.

## 053165

Mining your business

Data mining tools automatically extract knowledge from databases and present results in easy-to-use formats.

Byline: Jesus Mena

Journal: Network World Page Number: 39

Publication Date: July 15, 1996 Word Count: 750 Line Count: 72

## Text:

As employees accumulate information in databases , spreadsheets and similar software used in routine business transactions, they're archiving knowledge that can help a company be more effective and competitive - given the application of new automatic data mining technology. Data is a methodology for using software to analyze vast amounts of database records for the purpose of discovering patterns. Unlike database query programs, report generators or statistical packages, data mining tools perform their analyses automatically. Given a set of thousands of database data mining software searches for a pattern and rule to describe them. By exposing a set of records from a customer database of individuals who bought a product and those who did not, for example, data software can derive a set of what-if statements. These what-if mining statements come in...

... 22% and 78%, then 65.9% of the potential clients will likely buy the product. Data mining technology also can be used to discover associations in the form of purchasing patterns. A supermarket retailer, for instance, might discover from its bar code database that 88% of the customers who buy more than \$100 worth of groceries, including deli items, purchase expensive wine. For systems administrators, data mining tools can be used to find patterns in network log files. The technology is based on years of research in machine-learning algorithms that automate the process of finding predictive intelligence in large databases. Questions that traditionally required extensive manual trial-and-error queries or statistical segmenting can now...

... from the data. The supermarket retailer, for instance, could use the associations found by the data mining tool to decide how and where to stock and market premium wines. Smart decision making One of the key advantages to data mining technology is that it automates the extraction of knowledge from databases and presents results in usable business statements, without requiring guesswork or extensive expertise in statistics. Using data mining , any company can potentially discover what attributes or combination of attributes differentiate buyers and nonbuyers, for example. What's more, companies can also identify key intervals in a database relevant to classification. In the case of the supermarket retailer, a  ${\tt data}$   ${\tt mining}$  analysis may also discover that time and dollar ranges as important influences on the  ${\tt outcome}$  for targeting potential buyers of a product. Data mining technology also can be viewed as a simplifier. It enables the compression of a database with hundreds and even thousands of data fields to only a few significant ones for predicting an outcome . By analyzing the time or dollar ranges in its customer database, for instance, the retailer could project when a customer becomes a good prospect for a specific product or service. Practically speaking Data mining technology freely mixes numeric, categorical and date variables, and is quite robust and tolerant of missing or noisy data. And because data mining techniques can view an entire database , without preconceived notions about which portions would be most relevant, it allows for the discovery...

... factors. Rather than relying on an analyst's or a statistician's intuition or guesswork, data mining tools themselves, discover relationships. Data mining can optimize business conditions by providing answers on key bottom-line questions, such as the...

... conditions is trouble on the network most likely to occur? Savvy corporations already are using data mining technology to develop marketing strategies, target mailings, adjust inventories, minimize risk and eliminate wasteful spending. The methodology can answer business questions that historically have been too time-consuming to resolve or find predictive information that was once overlooked because it resided outside of traditional business expectations. A variety of data mining tools are available, including Knowledge Seeker from Angoss Software, Profiler from Attar Software and Clementine...

...Integral Solutions, Ltd. The tools are specifically designed to discover significant relationships among variables in **databases**, and most generate rules and **decision trees**. They run the gamut from small, stand-alone tools that cost less than \$2,000...

...with price tags in excess of \$50,000. Mena is a principal at IceBreaker, a data mining services consulting firm in Alameda, Calif., and on the Internet at http://www.icemfg.com...

22/3,K/23 (Item 3 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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03500433 Supplier Number: 47223527 (USE FORMAT 7 FOR FULLTEXT)

NEWS BRIEFS: SAS Institute Inc. Report on IBM, v11, n14, pN/A

March 19, 1997

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 273

Business technologists that is, marketing analysts and other business-unit decision makers who want to predict consumer behavior or perform other powerful analyses currently have few options other than turning to quantitative experts or using single-purpose, shrink-wrapped software currently on the market. Such packages might allow the business decision maker to create a decision tree, for example. But SAS Institute's solution, with its visual data mining GUI for business users, is the first to combine micro-mining ease of use with macro-mining analytical depth. The product will offer a complete range of algorithms: decision trees, clustering, neural networks, data mining regression, and associations. Users will be able, in an automated fashion, to compare different modeling...

oplicant

22/3,K/25 (Item 5 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

03129836 Supplier Number: 46403897 (USE FORMAT 7 FOR FULLTEXT) DATA MINING INITIATIVES FORMED BY BUSINESS OBJECTS AND PARTNERS Telecomworldwire, pN/A

May 22, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 214

NEW YORK, USA- Business Objects has developed a major new open standards data mining initiative which it has launched with a number of business partners to deliver and integrate...

...comarketing partnerships to work together to provide software integration between Businessobjects 4 and the partners' data mining solutions. The new partners are: ANGOSS Software, makers of KnowledgeSEEKER — a knowledge discovery and data mining product that provides analytical and predictive capabilities; DataMind, makers of DataMind — a family of data mining software designed specifically for business

professionals; IBM, providers of the IBM Intelligent Miner -- a knowledge discovery product for analysing, extracting and visualising data in databases and data warehouses; Isoft, makers of AC -- a data mining product for creating decision trees; Right Information Systems, makers of 4Tune -- a modeling and forecasting product for business people without specific statistical skills; Silicon Graphics, providers of MINESET -- data mining and data visualisation software and SPSS, a provider of statistical analysis software used by professional data analysts for applications including survey research and marketing and sales analysis. COPYRIGHT 1996 M2 Communications

22/3,K/26 (Item 6 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

03129137 Supplier Number: 46402237 (USE FORMAT 7 FOR FULLTEXT)
BUSINESS OBJECTS: Business Objects announces data mining partnership with
ISoft

M2 Presswire, pN/A

May 21, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 720

... and to make predictions using that information.

ISoft's AC and Alice are high profile data mining products for exploring databases through interactive decision trees and creating queries, reports, charts, and even rules for predictive models. Since its first release in 1990, AC has emerged in the European market as a highly successful data mining tool on the Unix and PC platforms. Available in 1996, Alice introduces major breakthroughs in terms of user-friendliness for data mining on the PC.

"We are pleased to be partnering with ISoft, and to offer our...

22/3,K/28 (Item 8 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

03054076 Supplier Number: 46238796 (USE FORMAT 7 FOR FULLTEXT)

ANGOSS: Angoss introduces new version of KnowledgeSeeker

M2 Presswire, pN/A

March 21, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 533

... reports the associated P-value.

ANGOSS KnowledgeSEEKER is a leading artificial intelligence data analysis and prediction tool that offers a unique solution for business analysis and decision support applications, ranging from database marketing to forecasting and work process control. KnowedgeSEEKER delivers critical decision support based on operational data by exposing...

 $\dots$  effect relationships. Results are delivered extremely rapidly an in the form of easy-to-grasp  $\mbox{\bf decision}$   $\mbox{\bf trees}$  .

ANGOSS Software is a publicly traded international company (Alberta Stock Exchange traded under the symbol...

26/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02375362 126513511

Database cooperation: Classification and middleware tools
Atzeni, Paolo; Cabibbo, Luca; Mecca, Giansalvatore
Journal of Database Management v11n2 PP: 3-11 Apr-Jun 2000
ISSN: 1063-8016 JRNL CODE: DAN

WORD COUNT: 5973

...TEXT: mainly read-only access;

\* limited, but indeed controlled, degree of up-to-dateness.

In the Data - Warehouse approach (shown in Figure 2), data are extracted from the component databases and integrated in the data warehouse in an off-line fashion. Of course, this makes updates a problematic task; however, read-only access is granted, with a great transparency and flexibility. The applications supported by a data - warehouse are typically oriented to decision support (for marketing, sales, financial analysis), investigation, and summarization. This architecture has attracted a great interest in the marketplace (OLAP, data cube, and multidimensional database technologies (Chaudhuri and Dayal, 1997)). Figure 2:

Figure 3:

Multidatabases vs. Data-Warehouses

We mention...

26/3,K/7 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01067158 97-16552

Executive information systems: Not just for executives anymore!

Messina, Frank M; Singh, Sanjay

Management Accounting v77n1 PP: 60-63 Jul 1995

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 2260

... TEXT: of Sunnyvale, California, appears to have found a way around the downloading problem. The company markets online analytical processing (OLAP) database products for mission-critical analysis of actual and projected enterprise performance data. OLAP software allows for dynamic, multidimensional, what-if analysis. Such capabilities are not database software based on the relational model. provided by current Arbor's main product, Essbase Analysis Server (Essbase), is a multidimensional database that is extremely fast and efficient because of its ability to define the organization's reporting structure in the database . Basically, Essbase allows the company to paint a picture of what it wants.

Essbase commonly...

26/3,K/30 (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2004 The Gale Group. All rts. reserv.

01296384 Supplier Number: 45606436 (USE FORMAT 7 FOR FULLTEXT) SAS Institute Announces OLAP++ Solution
News Release, pN/A

June 14, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 783

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...organization's existing investment in relational technology -- eliminating the need for expensive and proprietary multidimensional data base management systems. By eliminating the need for these specialized data structures, the OLAP++ solution can reduce the cost and complexity of data warehousing projects requiring multidimensional analysis of data. "As the world's leading provider of business analysis...

- ...support systems," said Barrett Joyner, SAS Institute's vice president of North American sales and marketing. "OLAP ++ is an extension of our existing OLAP offering and we are excited to make it...
  ...libraries can obtain and analyze data from various sources without a
- ...libraries can obtain and analyze data from various sources without a need for a separate data base for OLAP. As a result, the models are dynamic and automatically pass the most recent...
- ...these tools, enabling the benefits of multidimensional analysis without the necessary cost of a separate **data base**. This offering simply makes it easier to make use of SAS business intelligence facilities in...
- ...present their data within an applications development environment. Capabilities within the SAS System include EIS, data warehousing, client/server computing, database access, applications development, graphics, data storage and analysis, report writing, quality improvement, project management, computer...

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S1
      1127163
             E()HOUS? OR MINE? ? OR MINING?) OR DATAMIN? OR DB OR D-
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             DBMS OR RDB OR RDBM OR OODB OR O()O()D()B OR R()D()B()M
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        20489
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S7
        13719
S8
           79
                S1 AND S2 AND (S3 OR S4 OR S5)
S9
           71
                RD (unique items)
S10
           63
                S9 NOT PY>2001
S11
            0
                S10 AND S6
S12
            1
                S10 AND S7
      3919950
S13
                PREDICT? OR OUTCOME? OR FORECAST?
S14
            5
                S10 AND S13
S15
           29
                S10 AND S1/DE, TI
S16
           27
                S15 NOT (S14 OR S12)
S17
         1547
                S1 AND (S2 OR S3 OR S4) AND MARKET?
S18
           16
                S17 AND (S6 OR S7)
S19
           13
                RD (unique items)
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           13
                S19 NOT (S14 OR S16)
       109657
S21
                (SPLIT???? OR DIVIDE? OR DIVISION? OR DIVIDING OR SUBSET? ?
              OR SUB()SET? ? OR SEGREGAT? OR SEPARAT? OR LIST??? OR ITEMI-
             Z?) (3N) (VARIABLE? OR MARKET? OR CATEGORY OR CATEGORIES OR C-
             HARACTERISTIC? OR DIMENSION? OR FEATURE?)
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              SUB()SET? ? OR SEGREGAT? OR SEPARAT? OR LIST??? OR ITEMIZ?)
             (3N) (SEGMENT? OR SECTION? OR GROUP? OR PORTION? OR CLUSTER?)
S23
        91847
                (SPLIT? ?? OR DIVIDE? OR DIVISION? OR DIVIDING OR SUBSET? ?
              OR SUB()SET? ? OR SEGREGAT? OR SEPARAT? OR LIST??? OR ITEMI-
             Z?)(3N) (DATA OR RECORD? ? OR STAT OR STATS OR STATISTICS OR -
             INFORMATION)
S24
           75
                S1 AND S2 AND (S21 OR S22 OR S23)
                S24 NOT S8
S25
            2
S26
                S1 AND (S21 OR S22 OR S23) AND MARKET?
         1145
S27
           9
                S26 AND (S6 OR S7)
            8
S28
                RD (unique items)
            5
                S28 NOT S19
S29
?show files
       8:Ei Compendex(R) 1970-2004/Nov W4
         (c) 2004 Elsevier Eng. Info. Inc.
     35:Dissertation Abs Online 1861-2004/Nov
         (c) 2004 ProQuest Info&Learning
File 103: Energy SciTec 1974-2004/Nov B2
         (c) 2004 Contains copyrighted material
File 202: Info. Sci. & Tech. Abs. 1966-2004/Nov 02
         (c) 2004 EBSCO Publishing
     65:Inside Conferences 1993-2004/Dec W1
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         (c) 2004 BLDSC all rts. reserv.
File
       2:INSPEC 1969-2004/Nov W4
         (c) 2004 Institution of Electrical Engineers
File 233:Internet & Personal Comp. Abs. 1981-2003/Sep
         (c) 2003 EBSCO Pub.
File 94:JICST-EPlus 1985-2004/Oct W5
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(c) 2004 Japan Science and Tech Corp(JST) File 438:Library Lit. & Info. Science 1984-2004/Oct (c) 2004 The HW Wilson Co File 111:TGG Natl.Newspaper Index(SM) 1979-2004/Dec 03 (c) 2004 The Gale Group File 603: Newspaper Abstracts 1984-1988 (c)2001 ProQuest Info&Learning File 483: Newspaper Abs Daily 1986-2004/Dec 06 (c) 2004 ProQuest Info&Learning 6:NTIS 1964-2004/Nov W4 (c) 2004 NTIS, Intl Cpyrght All Rights Res File 144:Pascal 1973-2004/Nov W4 (c) 2004 INIST/CNRS File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec (c) 1998 Inst for Sci Info 34:SciSearch(R) Cited Ref Sci 1990-2004/Nov W4 (c) 2004 Inst for Sci Info File 62:SPIN(R) 1975-2004/Oct W1 (c) 2004 American Institute of Physics 99: Wilson Appl. Sci & Tech Abs 1983-2004/Oct (c) 2004 The HW Wilson Co. File 583:Gale Group Globalbase (TM) 1986-2002/Dec 13 (c) 2002 The Gale Group File 475: Wall Street Journal Abs 1973-2004/Dec 06 (c) 2004 The New York Times File 474:New York Times Abs 1969-2004/Dec 06 (c) 2004 The New York Times

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12/5/1
          (Item 1 from file: 2)
DIALOG(R)File
              2:INSPEC
(c) 2004 Institution of Electrical Engineers. All rts. reserv.
5245147
Title: Data marts: low cost, high appeal
 Author(s): Foley, J.; DePompa, B.
                             no.571
                                       p.20, 22
  Journal: InformationWEEK
  Publisher: CMP Publications,
  Publication Date: 18 March 1996 Country of Publication: USA
 CODEN: INFWE4 ISSN: 8750-6874
  SICI: 8750-6874(19960318)571L.20:DMCH;1-B
 Material Identity Number: I819-96013
 Language: English
                      Document Type: Journal Paper (JP)
 Treatment: Practical (P)
 Abstract: Scaled-down
                          data
                                  warehouses give business units easy
access to the data they need-but at what cost to the enterprise?. (O Refs)
 Subfile: D
  Descriptors: very large databases
  Identifiers: scaled down data
                                 warehouses ; customised data marts;
business units; functional data subset; Merck-Medco Managed Care
Inc.; Informatica; Microsoft; Software AG; Sybase IQ; Red Brick Systems;
OLAP analysis product
 Class Codes: D2080 (Information services and database systems)
 Copyright 1996, IEE
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(Item 1 from file: 2)
DIALOG(R)File
              2:INSPEC
(c) 2004 Institution of Electrical Engineers. All rts. reserv.
         INSPEC Abstract Number: C1999-05-7100-021
 Title: Reengineering conventional data and process models with business
object models: a case study based on SAP R/3 and UML
 Author(s): von Hahn, E.; Paech, B.; Bock, C.
 Author Affiliation: Inst. fur Inf., Tech. Univ. Munchen, Germany
 Conference
              Title: Conceptual Modeling - ER'98. 17th International
Conference on Conceptual Modeling. Proceedings
                                                p.393-406
 Editor(s): Ling, T.W.; Ram, S.; Lee, M.L.
 Publisher: Springer-Verlag, Berlin, Germany
 Publication Date: 1998 Country of Publication: Germany
 ISBN: 3 540 65189 6
                         Material Identity Number: XX-1998-02974
 Conference
             Title: Conceptual Modeling - ER'98. 17th International
Conference on Conceptual Modeling. Proceedings
 Conference Sponsor: ACM; ER Inst.; Nanyang Technol. Univ.; Singapore
Comput. Soc.; Inf. Process Soc
 Conference Date: 16-19 Nov. 1998 Conference Location: Singapore
 Language: English
                     Document Type: Conference Paper (PA)
 Treatment: Practical (P)
 Abstract: Today, the business logic of complex business applications is
typically documented by separate data and process models. This
documentation is adequate for users to understand the functionality of the
system. However, these models do not reflect the business objects which
constitute a flexible architecture for continuous adaption to changes in
the business processes. Business objects structure the business domain
model into independent units encapsulating business data and behaviour.
We describe a modeling technique for business objects and a procedure to
derive the business object model from conventional data and process models.
In particular, we show how to translate structured entity relationship
models and event-driven process chains into UML class and activity
diagrams. We then show how to enrich these diagrams with business object
information. (9 Refs)
 Subfile: C
 Descriptors: business data processing; data encapsulation; diagrams;
entity-relationship modelling; object-oriented databases; systems
re-engineering
 Identifiers: conventional data re-engineering; process model
re-engineering; business object models; case study; SAP R/3; UML; business
logic; complex business applications; documentation; business domain model;
data encapsulation; modeling technique; entity relationship models;
event-driven process chains; activity diagrams
 Class Codes: C7100
                    (Business and administration); C6110 (Systems
analysis and programming); C6160J (Object-oriented databases); C6160D (
Relational databases)
 Copyright 1999, IEE
           (Item 2 from file: 2)
16/5/6
DIALOG(R)File
             2:INSPEC
(c) 2004 Institution of Electrical Engineers. All rts. reserv.
         INSPEC Abstract Number: C9703-7180-003
 Title: Validating a data mining tool based upon a genetic classifier
for segmenting tabular data
 Author(s): Lunn, K.; Johnson, C.; McCullagh, D.
 Author Affiliation: Liverpool Univ., UK
 Conference Title: IEE Colloquium on Knowledge Discovery and Data Mining
(Digest No.1996/198)
                      p.9/1-8
  Publisher: IEE, London, UK
 Publication Date: 1996 Country of Publication: UK
 Material Identity Number: XX97-00032
 Conference Title:
                     IEE Colloquium on Knowledge Discovery and Data Mining
(Digest No.1996/198)
```

Conference Sponsor: IEE ·Conference Date: 18 Oct. 1996 Conference Location: London, UK Language: English Document Type: Conference Paper (PA) Treatment: Practical (P) Abstract: A genetic classifier has been developed which can partition tabular data based on the aggregate value of an attribute. The original motivation was to search for interesting conditions on market data that correlated with high profit retail outlets, thus identifying potentially interesting market segments as part of a retail market analysis. The genetic algorithm has also been applied to the identification of buy-sell signals for stocks and bonds, and the basic algorithm has a potentially wide range of application in areas where there are large quantities of data which can be used to determine relationships between sets of attributes. The genetic algorithm determines sets of conditions that select records in data to give subsets of the records known as segments. Segments are valued according to the mean value of a particular attribute of the records in the segment, and subject to some minimum segment size. The fitness function is simple, but computationally expensive, and considerable effort has gone into optimising its performance. The genetic algorithm was first implemented in Smalltalk, and produced very good results, but at too slow a rate; the algorithm is now implemented in C++ with a significant speed improvement. It is now proposed to validate the method as a general purpose data mining tool and provide a Windows user interface. The end result should be an efficient and user friendly PC based data mining tool which will have been proven against a range of 'real world' data sets. (3 Refs) Subfile: C Descriptors: deductive databases; genetic algorithms; graphical user interfaces; knowledge acquisition; marketing data processing; object-oriented programming; program verification; retail data processing; software performance evaluation Identifiers: data mining tool validation; genetic classifier; tabular data segmentation; aggregate value; market data; high profit retail outlets ; retail market analysis; genetic algorithm; stocks; bonds; fitness function; performance; Smalltalk; C++; Windows user interface; user friendly; data sets Class Codes: C7180 (Retailing and distribution computing); C7170 ( Marketing computing); C6170T (Knowledge engineering tools); C6160K ( Deductive databases) Copyright 1997, IEE (Item 1 from file: 144) 16/5/19 DIALOG(R) File 144: Pascal (c) 2004 INIST/CNRS. All rts. reserv. PASCAL No.: 99-0035495 Reengineering conventional data and process models with business object models : A case study based on SAP R/3 and UML ER'98 : conceptual modeling : Singapore, 16-19 November 1998 HAHN E V; PAECH B; BOCK C TOK WANK LING, ed; SUDHA RAM, ed; MONG LI LEE, ed Institut fuer Informatik, Technische Universitaet, 80333 Muenchen, Germany; Intellicorp Inc. 1975 W. El Camino Real, Suite 201, Mountain View, CA 94040-2216, United States International conference in conceptual modeling, 17 (Singapore SGP) 1998-11-16 Journal: Lecture notes in computer science, 1998, 1507 393-406 ISBN: 3-540-65189-6 ISSN: 0302-9743 Availability: INIST-16343; 354000070162810310 No. of Refs.: 9 ref. Document Type: P (Serial); C (Conference Proceedings); A (Analytic) Country of Publication: Germany; United States

Today, the business logic of complex business applications is typically documented by **separate data** and process models. This documentation is adequate for users to understand the functionality of the system. However, these models do not reflect the business objects which constitute a

Language: English

flexible architecture for continuous adaption to changes in the business processes. Business objects structure the business domain model into independent units encapsulating business data and behaviour. In this paper we describe a modeling technique for business objects and a procedure to derive the business object model from conventional data and process models. In particular, we show how to translate structured entity relationship models and event-driven process chains into UML class and activity diagrams. We then show how to enrich these diagrams with business object information.

English Descriptors: Information system; Database management system; Software engineering; Computer aided design; Modeling; Entity relationship model; Graphics; Object oriented; Conceptual modelling

French Descriptors: Systeme information; Systeme gestion base donnee; Genie logiciel; Conception assistee; Modelisation; Modele entite relation; Representation graphique; Oriente objet; Modelisation conceptuelle

Classification Codes: 001D02B07D; 001D02B09; 001D02B11 Copyright (c) 1999 INIST-CNRS. All rights reserved.

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(Item 1 from file: 8)
DIALOG(R)File
              8:Ei Compendex(R)
(c) 2004 Elsevier Eng. Info. Inc. All rts. reserv.
07042682
          E.I. No: EIPO4408383495
 Title: Data
               mining for database
                                        marketing at Garanti Bank
 Author: Alis, Omer Faruk; Karakurt, Ertan; Melli, Piero
 Conference Title: Second International Conference on Data Mining, Data
Minig II
 Conference
              Location:
                          Cambridge,
                                       United Kingdom
                                                         Conference Date:
20000705-20000707
 Sponsor: Wessex Institute of Technology, Southampton, UK
 E.I. Conference No.: 63530
 Source: Management Information Systems Data Mining II v 2 2000.
 Publication Year: 2000
 ISSN: 1470-6326
 Language: English
 Document Type: CA; (Conference Article) Treatment: G; (General Review)
 Journal Announcement: 0410W1
 Abstract: This paper summarises the data mining applications
implemented on Garanti Bank's customer database . There has been an
upsurge of interest in using data mining applications for converting
historical data into actionable business information and this has become
well justified in Garanti's example. Garanti bank carried out two major
applications that will be presented in this paper: Customer segmentation
and database scoring for marketing purposes. A well-maintained central
datawarehouse made it possible to prepare the data in the most efficient
manner for the applications. Customer segmentation was carried out with the
demographic algorithm, while
                              database scoring was implemented with
various classification and predictive modelling techniques: Decision
trees , neural networks and radial-basis-functions were used to score the
database . A business
                         unit at the bank (Customer Relationship
Management) exploited these scores for marketing purposes: Several pilot
campaigns were launched and the response rates obtained in these campaigns
were highly satisfactory. Encouraged by the promise of the initial data
        applications, the bank has decided to pursue a more aggressive
marketing strategy supported with the results of the analysis. 5 Refs.
 Descriptors: *Dat a mining; Database systems; Marketing; Data
reduction; Strategic planning; Software engineering; Algorithms
 Identifiers: Data selection; Demographic algorithms; Data sets;
Marketing strategy
 Classification Codes:
  723.2 (Data Processing); 723.3 (Database Systems); 911.4
                                                             (Marketing);
     (Management); 723.1 (Computer Programming)
      (Computer Software, Data Handling & Applications); 911
Value Engineering; Industrial Economics); 912 (Industrial Engineering &
Management)
     (COMPUTERS & DATA PROCESSING); 91 (ENGINEERING MANAGEMENT)
20/5/11
             (Item 1 from file: 99)
DIALOG(R) File 99: Wilson Appl. Sci & Tech Abs
(c) 2004 The HW Wilson Co. All rts. reserv.
1229398 H.W. WILSON RECORD NUMBER: BAST95024971
OLAP answers tough business questions
The, Lee;
Datamation v. 41 (May 1 '95) p. 65-7
DOCUMENT TYPE: Feature Article ISSN: 0011-6963 LANGUAGE: English
RECORD STATUS: New record
ABSTRACT:
                       Analytical
                                    Processing ( OLAP ) servers help
           On
                Line
users get the information they need from their databases to make
business decisions and free IS professionals from spending a lot of time
generating reports. According to Howard Dresner, research director at the
```

Gartner Group, users need OLAP tools if they spend more than 20 percent

of their time analyzing data and the data are compared across more than two dimensions (such as **business units**, geographical areas, products, industries, **market segments**, and distribution channels). **OLAP** tools also make it easier for users to do analyses that cross departmental and corporate boundaries. The way in which **OLAP** servers work is discussed, and information on several **OLAP** tools is provided.

DESCRIPTORS: Database design; File servers;

```
(Item 1 from file: 2)
DIALOG(R) File
               2: INSPEC
(c) 2004 Institution of Electrical Engineers. All rts. reserv.
6210429
  Title: Increasing customer value by integrating
                                                       data
                                                              mining and
campaign management software
  Author(s): Frawley, A.; Thearling, K.
  Author Affiliation: Exchange Applications, Boston, MA, USA
  Journal: Direct Marketing
                              vol.61, no.10
  Publisher: Hoke Communications,
  Publication Date: Feb. 1999 Country of Publication: USA
  CODEN: DIMADI ISSN: 0012-3188
  SICI: 0012-3188(199902)61:10L.49:ICVI;1-J
 Material Identity Number: B756-1999-003
  Language: English
                      Document Type: Journal Paper (JP)
  Treatment: Practical (P)
 Abstract: To be successful, database marketers must, first, identify
           segments
                     containing customers or prospects with high profit
potential and, second, build and execute campaigns that favorably impact
the behavior of these individuals. The first task, identifying market
 segments , requires significant data about prospective customers and their
buying behaviors. In theory, the more data the better. In practice,
however, massive data stores often impede marketers, who struggle to sift
through the minutiae to find the nuggets of valuable information. Recently,
marketers have added a new class of software to their targeting arsenal-
                  applications. These software applications automate the
process of searching the mountains of data to find patterns that are good
predictors of purchasing behaviors. After mining the data, marketers
must feed the results into campaign management software that, as the name
implies, manages the campaign directed at the defined market
In the past, the link between
                                   data
                                          mining and campaign management
software was mostly manual. In the worst cases, it involved "sneaker net",
creating a physical file on tape or disk, which someone then carried to
another computer, where they loaded it into the marketing
This
      separation
                   of the data
                                 mining and campaign management software
introduces considerable inefficiency and opens the door for human errors.
Tightly integrating the two disciplines presents an opportunity for
companies to gain competitive advantage. (O Refs)
  Subfile: D
                      mining; integrated software; marketing; very large
  Descriptors: data
databases
  Identifiers: customer value; data
                                    mining software; campaign
management software; database marketers; market
identification; prospective customers; buying behavior; massive data stores
; automated data searching; pattern finding; competitive advantage
 Class Codes: D2140 (Marketing, retailing and distribution); D2080
Information services and database systems)
 Copyright 1999, IEE
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29/5/2 (Item 1 from file: 2) DIALOG(R) File 2:INSPEC (c) 2004 Institution of Electrical Engineers. All rts. reserv. 8017614 INSPEC Abstract Number: C2004-08-1160-070 Title: A genetic algorithm-based approach for building accurate decision Author Affiliation: Fannie Mae, Washington, DC, USA

Author(s): Zhiwei Fu; Golden, B.L.; Lele, S.; Raghavan, S.; Wasil, E.A.

Journal: INFORMS Journal on Computing vol.15, no.1

Publisher: INFORMS,

Publication Date: Winter 2003 Country of Publication: USA

CODEN: OJCOE3 ISSN: 0899-1499

SICI: 0899-1499(200324)15:1L.3:GABA;1-1 Material Identity Number: F156-2003-001

U.S. Copyright Clearance Center Code: 0899-1499/03/1501/0003\$05.00

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: In dealing with a very large data set, it might be impractical to construct a decision tree using all of the points. Even when it is possible, this might not be the best way to utilize the data . As an alternative, subsets of the original data set can be extracted, a tree can be constructed on each subset, and then parts of individual trees can be combined in a smart way to produce an improved final set of feasible trees or a final tree. In this paper, we take trees generated by a commercial decision package, namely, C4.5, and allow them to tree and mutate (using a genetic algorithm) for a number of crossover generations in order to yield trees of better quality. We conduct a computational study of our approach using a real-life marketing data set. In this study, we divide the data set into training, scoring, and test sets, and find that our approach produces uniformly high-quality decision trees . In addition, we investigate the impact of scaling and demonstrate that our approach can be used effectively on very large data sets. (30 Refs)

Subfile: C

Descriptors: decision trees ; genetic algorithms; very large

databases

Identifiers: genetic algorithm; decision tree ; C4.5 decision tree package; data sets

Class Codes: C1160 (Combinatorial mathematics); C1180 (Optimisation techniques); C6160Z (Other DBMS)

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Set	Items	Description
S1	9862	DATABASE? OR DATA()BASE? ? OR DATA (2N) (WAREHOUS? OR WAR-
	Ε()	HOUS? OR MINE? ? OR MINING?) OR DATAMIN? OR DB OR DBS OR D-
	ATA	ABANK? OR DATA()BANK? OR DATAFILE? ? OR DATA()FILE? ? OR R-
	DBM	4S OR RDB OR RDBM OR OODB OR O()O()D()B OR R()D()B()M
S2	343	(MARKET OR BUSINESS) (2N) (SEGMENT? OR SECTION? OR GROUP? -
		PORTION? OR CLUSTER?)
S3	575	(SPLIT???? OR DIVIDE? OR DIVISION? OR SUBSET? ? OR SUB()SE-
	Т?	? OR SEGREGATE? OR SEPARATE? OR LIST??? OR ITEMIZE) (3N) -
	(VARIABLE? OR MARKET? OR CATEGORY OR CATEGORIES OR CHARACTERI-	
		IC? OR DIMENSION? OR FEATURE?)
S4	209	(SPLIT???? OR DIVIDE? OR DIVISION? OR SUBSET? ? OR SUB()SE-
		? OR SEGREGATE? OR SEPARATE? OR LIST??? OR ITEMIZE) (3N) -
		EGMENT? OR SECTION? OR GROUP? OR PORTION? OR CLUSTER?)
S5	47	DECISION()TREE? ?
S6		DATA OR RECORD? ? OR STAT OR STATS OR STATISTICS OR INFORM-
ATION?		
S7	288	OPAL OR (ONLINE OR ON()LINE)()ANALYTICAL()PROCESS? OR OLAP
S8		S1 AND S2
S9	_	S8 AND S3
S10	0	S8 AND S4
S11	_	S8 AND S7
S12		S5 AND S8
S13	12	S5 AND MARKET?
?show files		
File 256:TecInfoSource 82-2004/Nov		
_	(c) 200	04 Info.Sources Inc
?		

t's11/9/3

11/9/3

DIALOG(R) File 256: TecInfoSource (c) 2004 Info. Sources Inc. All rts. reserv.

00116246 DOCUMENT TYPE: Review

PRODUCT NAMES: NovaView 1.0 (736317)

TITLE: OLAP for Dummies AUTHOR: Schumacher, Robin

SOURCE: Intelligent Enterprise, v2 n6 p52(2) Apr 20, 1999

ISSN: 1524-3621

HOMEPAGE: http://www.intelligententerprise.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

Cognos' NovaView 1.0, an online analytical processing ( OLAP ) system suitable for OLAP beginners, allows users to view information at the global and corporate levels, to filter data, and drill down to various levels of the information. Data can involve geographical territories, product groups, and business units. NovaView, an OLAP interface, is included in the Microsoft SQL Server 7.0 engine. Testers of the NovaView client found that Microsoft's OLAP Services is the OLAP engine, which means it will be pre-installed with the related NT service in operation. Installation of the NovaView was easy and quick. NovaView first presents a demonstration application with which users can experiment. Information is shown in cross-tab formats and graphs, and internal views show data from multi-dimensional cubes. Users can position and manipulate data by creating an application that acts as a container for business units or areas of interest for analysis. NovaView has a rich feature set and a selection of OLAP tools that would be adequate for most decision makers. Using NovaView proved to be easy and intuitive, and security features allow users to lock views. Another sophisticated feature is drill-through, which can be deployed with Microsoft Visual Basic or Visual C++.

PRICE: \$395

COMPANY NAME: Cognos Inc (027294) SPECIAL FEATURE: Screen Layouts Charts

DESCRIPTORS: C++; Database Management; Database Servers; Decision Support Systems; IBM PC & Compatibles; Information Retrieval; SQL;

Visual Basic; Windows NT/2000

REVISION DATE: 20030228

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?t s13/9/11,12

13/9/11

DIALOG(R) File 256: TecInfoSource (c) 2004 Info. Sources Inc. All rts. reserv.

00116914 DOCUMENT TYPE: Review

PRODUCT NAMES: Darwin (613932); MindSet (754471); Enterprise Miner

(669318)

TITLE: Mining Your Business

AUTHOR: Deck, Stewart

SOURCE: Computerworld, v33 n20 p94(4) May 17, 1999

ISSN: 0010-4841

HOMEPAGE: http://www.computerworld.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating

Thinking Machines' Darwin, Silicon Graphics' MindSet, SAS Institute's SAS Enterprise Miner, and SPSS' segmentation, decision tree , regression analysis, and neural modeling tools are highlighted in a description of Fingerhut's, Axios Data Analysis Systems', and Vermont Country Store's (and other firms') use of data mining software. The users respectively create specialized catalogs and optimize mailings; analyze data warehouses to provide enlightenment from data; and to learn more about customers in order to increase catalog mailings and sales. These users mine their own data, and have found multiple ways to ensure success. For example, granular, clean data is important, as are knowing the tools needed and having a small, expert staff that handles model building. Fingerhut uses SAS' and SPSS' tools with an IBM DB2 RDBMS to create a segmentation model and a mailstream optimization model; the latter shows which customers are likely to buy products in existing catalog mailings. Health care analyst Axios uses Darwin and MindSet, which respectively provide a wide range of mining models that are easily integrated with an automated system and ported to Java; and allow data visualization. For Vermont Country Store, Enterprise Miner provides regression, neural network, and decision tree analysis for buying patterns and responses. The software allows Vermont Country Store to home in on seasonal shopping trends and particular product categories that target particular customers.

COMPANY NAME: Oracle Corp (010740); Silicon Graphics Inc (435201); SAS

Institute Inc (016021)

SPECIAL FEATURE: Charts Tables

DESCRIPTORS: Catalogs; Data Mining; Data Warehouses; Decision Support

Systems; Information Retrieval; Internet Marketing; Market Research

; Regression Analysis; Retailers

REVISION DATE: 20021130

13/9/12

DIALOG(R) File 256: TecInfoSource (c) 2004 Info. Sources Inc. All rts. reserv.

00114415 DOCUMENT TYPE: Review

PRODUCT NAMES: CART (739758)

TITLE: Salford Systems and Fleet: Understanding Customer Characteristics

AUTHOR: Staff

SOURCE: PC AI, v13 n1 p39(2) Jan/Feb 1999

ISSN: 0894-0711

HOMEPAGE: http://www.pcai.com/pcai

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

CART from Salford Systems is a data-mining application that can assist banks and other financial institutions in gathering information about banking customers and creating finely tuned product and service promotions. Using a decision tree to display data results, users can easily understand the interactions among variables. Historical customer data is collected first with CART, then in the same environment, users can create models made from 'massaged' customer information that is merged into datasets and output as standard text files. These text files can be fed into various modeling tools using the CART interface to create logistic-regression models for illustrating a bank's overall customer landscape. CART ultimately provides banks with models of their best customers by predicting the expected balance they will eventually carry.

COMPANY NAME: Salford Systems (659576)

SPECIAL FEATURE: Screen Layouts

DESCRIPTORS: Artificial Intelligence; Banks; Data Mining; Decision Support

Systems; Financial Institutions; Market Research; Sales Analysis

REVISION DATE: 19990430

3